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## Question 1

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**Question Type:** MultipleChoice

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Section A (1 Mark)

In "Teenage Years" life stage, one learns about \_\_\_\_\_

**Options:**

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- A) Budgeting
- B) Earned income
- C) How money makes money
- D) All of the above

**Answer:**

---

B

## Question 2

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**Question Type:** MultipleChoice

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Section A (1 Mark)

In "CAMPARI" Model, R stands for:

**Options:**

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- A) Refinance Terms
- B) Resale Terms
- C) Repayment Terms
- D) Revision Terms

**Answer:**

---

C

## Question 3

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**Question Type:** MultipleChoice

---

Section A (1 Mark)

"Early accumulation" life stage is normally during \_\_\_\_\_

**Options:**

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- A) 12- 19 years
- B) Our 20s
- C) 30-40
- D) Retirement years

**Answer:**

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C

## Question 4

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**Question Type: MultipleChoice**

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Section A (1 Mark)

During "Early accumulation" life stage, typical asset allocation should be

**Options:**

---

- A) 25% equities, rest in fixed income instruments
- B) 50% equities, rest in fixed income instruments
- C) 75% equities, rest in fixed income instruments
- D) 100% equities

**Answer:**

---

B

## Question 5

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**Question Type: MultipleChoice**

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Section A (1 Mark)

Which of the following industry categories is said to be "bought to be sold?"

**Options:**

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- A) Cyclical
- B) Defensive
- C) Growth
- D) Countercyclical

**Answer:**

---

A

## Question 6

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**Question Type:** MultipleChoice

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Section A (1 Mark)

During "Financial Independence" life stage, typical asset allocation should be

**Options:**

---

- A) 25% equities, rest in fixed income instruments

- B) 50% equities, rest in fixed income instruments
- C) 75% equities, rest in fixed income instruments
- D) 100% equities

**Answer:**

---

B

## Question 7

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**Question Type:** MultipleChoice

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Section B (2 Mark)

If an investor determines that next year's earnings estimate is Rs2.00 per share and the company subsequently falters, the investor may not readjust the Rs2.00 figure enough to reflect the change because he or she is "anchored" to the Rs2.00 figure. This is not limited to downside adjustments---the same phenomenon occurs when companies have upside surprises

Which of the following Biases have been exhibited by the investor?

**Options:**

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- A) Representative bias
- B) Anchoring and Adjustment Bias
- C) Framing bias
- D) Loss Aversion bias

**Answer:**

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B

## Question 8

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**Question Type:** MultipleChoice

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Section A (1 Mark)

"Accumulation" is the age between \_\_\_\_\_

**Options:**

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A) 0-25



**B)** 25-55

**C)** 55-75

**D)** 75 or above

**Answer:**

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B

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