

# Free Questions for IPQ-435 by actualtestdumps

Shared by Nicholson on 15-04-2024

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# **Question 1**

**Question Type:** MultipleChoice

Which of the following are contained in the shared catalog? (Select THREE)

#### **Options:**

- A- Decomposition Relationships
- **B-** Decomposition States
- **C-** Commercial Products
- **D-** Technical Products
- E- Orchestration Plans

#### **Answer:**

A, C, D

### **Question 2**

**Question Type:** MultipleChoice

Options:		
A- True		
B- False		
Answer:		
В		
Question 3		
Question Type: MultipleChoice		
Choose the correct definition for "asset".		
Options:		
<u>- F</u>		

A guided process allows you to create new product bundles in the Cart.

- A- An irreplaceable item of high value
- B- A product or service the customer has already purchased
- C- Any commercial or technical item required for a customer purchase

#### **Answer:**

В

### **Question 4**

**Question Type:** MultipleChoice

The take-me-there feature in the Cart:

#### **Options:**

- A- Directs you to the customer account page
- B- Takes you to the product configuration in the master product catalog
- **C-** Provides optional guidance on item configuration
- D- Shows you where more details are needed to complete the order

Answer:	
D	
Question 5	
Question Type: MultipleChoice	
Rules help keep you from submitting an inaccurate order.	
Options:	
A- True	
B- False	
Answer:	
A	
Question 6	

Options:			
A- True			
B- False			
Answer:			
В			
uestion 7			
uestion Type: MultipleChoice			
What does the VlocIty Cards Framewo	rk provide?		
Options:			

A- Cards, layouts, and templates
B- Cards and pre-built wizards
C- Templates for designing ad-hoc promotions
Answer:
A
Question 8
Question Type: MultipleChoice
A party is an entity with which a Salesforce customer does business.
Options:
A- True
B- False
Answer:

## **Question 9**

**Question Type:** MultipleChoice

Non-centralized data is:

#### **Options:**

- A- Beneficial to telecommunications companies
- **B-** A business challenge for telecommunication companies
- C- A profitable way to aggregate data

#### **Answer:**

В

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