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Question Type: MultipleChoice

Scenario

A central government department, the Ministry of Food Hygiene (MFH), faces increasing pressure to cut costs, better manage suppliers' performance and reduce the confusion caused by inadequate internal controls, outdated standards and outdated technology. External consultants were employed to conduct a feasibility study to identify options to address the problems, and the likely costs and benefits. The following options were considered:

? Do nothing.

? Re-engineer selected business functions.

? Outsource selected business functions.

The feasibility study concluded that there was a case for outsourcing the MFH Information Technology

Division and the Facilities Division (maintenance of buildings and grounds). The recommendations were:

? One service provider should be contracted to provide the services currently provided by the Information Technology Division and the Facilities Division.

? A 10-year service contract should be agreed with the selected service provider.

The feasibility study developed high-level designs of the current organization, processes, systems and operating models, plus an outline Business Case for the required project. The external consultants also made the following recommendations for the management of the project:

? Use PRINCE2.

? Set up the project with 4 management stages:

Stage 1. Standard PRINCE2 initiation activities.

Stage 2. Create detailed designs (future organization, processes, systems and operating models) and the service level agreement between MFH and the future service provider.

Stage 3. Request and evaluate proposals, select service provider and agree contract.

Stage 4. Transfer equipment and staff, transfer responsibility for service provision and run trial period.

Initial estimates indicated that the project would cost £2.5m and take two years to complete.

MFH senior management agreed that there was a case for outsourcing, and accepted the

recommendations as a basis for the project. There is an expected saving of £20m over 10 years.

The Outsourcing project has completed the Starting up a Project process and is now in the initiation stage. Because of the strategic importance of the project, the MFH Chief Executive Officer has taken the role of Executive. A PRINCE2-experienced Project Manager has been appointed from within MFH. Staff within the business functions being outsourced will work with the external consultants who conducted the feasibility study to define the detailed designs.

Which 2 statements should be recorded under the Business options heading?

Options:

A) The re-engineering of selected business functions would not provide the required outcome.

B) The lack of up-to-date technology in MFH means a re-engineering of existing services will not necessarily deliver the performance improvements required.

C) Use external consultants to provide guidance on the detailed design of the outsourced services.

D) Set up a PRINCE2 project to deliver the outsourced services.

E) Review a list of service providers to determine a short-list of possible service providers. References:

Answer:		
C, D		

Question 2

Question Type: MultipleChoice

Scenario

A central government department, the Ministry of Food Hygiene (MFH), faces increasing pressure to cut costs, better manage suppliers' performance and reduce the confusion caused by inadequate internal controls, outdated standards and outdated technology. External consultants were employed to conduct a feasibility study to identify options to address the problems, and the likely costs and benefits. The following options were considered:

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? One service provider should be contracted to provide the services currently provided by the

Information Technology Division and the Facilities Division.

? A 10-year service contract should be agreed with the selected service provider.

The feasibility study developed high-level designs of the current organization, processes, systems and

operating models, plus an outline Business Case for the required project. The external consultants

also made the following recommendations for the management of the project:

? Use PRINCE2.

? Set up the project with 4 management stages:

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Which 2 statements should be recorded under the Reasons heading?

Options:

A) The lack of up-to-date technology in MFH means a re-engineering of existing services will not necessarily deliver the performance improvements required.

B) Providing re-engineered services in-house will remove the need to transfer staff to a service provider.

C) The Ministry of Food Hygiene (MFH) needs to deal with the increasing pressure to cut costs and better manage supplier's performance.

D) Relocating staff to the selected service provider's premises will mean that no property transfer is required.

E) The inadequate controls, outdated standards and outdated technology must be addressed.

Answer: C, D

Question 3

Question Type: Hotspot

Scenario

A central government department, the Ministry of Food Hygiene (MFH), faces increasing pressure to cut costs, better manage suppliers' performance and reduce the confusion caused by inadequate internal controls, outdated standards and outdated technology. External consultants were employed to conduct a feasibility study to identify options to address the problems, and the likely costs and benefits. The following options were considered:

? Do nothing.

? Re-engineer selected business functions.

? Outsource selected business functions.

The feasibility study concluded that there was a case for outsourcing the MFH Information Technology Division and the Facilities Division (maintenance of buildings and grounds). The recommendations were:

? One service provider should be contracted to provide the services currently provided by the Information Technology Division and the Facilities Division.

? A 10-year service contract should be agreed with the selected service provider.

The feasibility study developed high-level designs of the current organization, processes, systems and operating models, plus an outline Business Case for the required project. The external consultants also made the following recommendations for the management of the project:

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? Set up the project with 4 management stages:

Stage 1. Standard PRINCE2 initiation activities.

Stage 2. Create detailed designs (future organization, processes, systems and operating models) and the service level agreement between MFH and the future service

provider.

Stage 3. Request and evaluate proposals, select service provider and agree contract.

Stage 4. Transfer equipment and staff, transfer responsibility for service provision and run trial period.

Initial estimates indicated that the project would cost £2.5m and take two years to complete.

MFH senior management agreed that there was a case for outsourcing, and accepted the recommendations as a basis for the project. There is an expected saving of £20m over 10 years.

The Outsourcing project has completed the Starting up a Project process and is now in the initiation stage. Because of the strategic importance of the project, the MFH Chief Executive Officer has taken the role of Executive. A PRINCE2-experienced Project Manager has been appointed from within MFH. Staff within the business functions being outsourced will work with the external consultants who conducted the feasibility study to define the detailed designs.

Lines 1 to 6 in the table below consist of an assertion statement and a reason statement. For each line identify the appropriate option, from options A to E, that applies. Each option can be used once, more than once or not at all.

	Assertion		Reason]
1	The selected service provider should	True-False	All project costs, including	True-False	
	have their own Business Case for the		the cost of work carried out		
	work they are doing on the	Δ	by external suppliers on the		
An	Swer.	A	project should be included in		
			the customer's Business Case.		
2	The cost of managing the	True-False	The information in the	True-False	
	outsourcing contract should be		Business Case is used to		
	included in the Business Case.	_	compare the development,		
	estion 4	B	maintenance and operational		
^r u			costs with the value of the		
			benefits over a period of time.		
iest	idin deprin Multiple Choicen of the	True-False	The Business options section	True-False	
	Business Case will need to be		of the Business Case		
	updated if the industry standards for	C	describes options that have		
Pro	ject scenarior hearth and Safety	<u> </u>	open considered to address the business problem.		
AB(Any expected benefit from Cincompany isra well restablished	True-False training com	The Business Case should list	True-False nodel to dev	velop training materials and deliver courses to
	tombred in the Business Case.	D	would be achieved by the project's outcome.		
AB	CTCoFridePrivingsRepartnessibled a	oFalecFalsere	sobhsectorectionBurances i	n TotoveFreiene	nt legislation relating to health and safety on
	identify whether the expected	l'	Case should be achieved		g", including the materials needed for classroom-
con	struction stessel de braisici van de	livercapab	Intrate broxide beatterand s	atety training	g", including the materials needed for classroom-
bas	ed training and e-learning. The e	xpected ben	efits for construction compa	nies include	a reduction in lost days and legal costs due to
6	The Project Board should ensure Idents that the Benefits Review Plan	True-False	The Benefits Review Plan is	True-False	
acu		_	created in the initiation stage.		
	includes the mechanisms for	F			
The	entearning.toursaiwillibendevelo	ped by a spe	cialist external consultancy	. The mater	als for classroom-based training will be
deli	vered by ABC Company's develo	pment team	. All course materials will be	piloted bef	ore they are used. ABC Company will deliver
traiı	ning to its customers and also ho	pes to sell th	ne course materials to other	training con	npanies as part of their operational business.

ABC Company will use their own sales and marketing departments to promote the courses.

The legislation requires construction companies to comply with the new legislation within two years. The course materials and trainers have to be accredited by a government agency before courses can be delivered. ABC Company is planning to deliver pilot courses within five months of starting the project.

Stage 1	Initiation stage	
Stage 2	Classroom-based training materials	
5-22	Marketing materials	
	Training venue specifications	
	Accredited classroom-based course	
Stage 3	E-learning course	
	Amended course booking procedures	
	Marketed courses	
	Planned pilot courses	
	Updated corporate quality procedures	
	Accredited e-learning course	
	Accredited trainers	
Stage 4	Delivered pilot courses	
	Finalized materials	
	Project product: Capability to provide health and safety	
	training	

The ABC Company standard development model for new courses recommends the following stages:

End of the Project scenario.

Additional Information:

The Chief Executive Officer (CEO) founded the company five years ago. Under her leadership, ABC Company has grown quickly into a successful training company. It delivers a range of accredited professional training.

The Finance Director is also a founder member of ABC Company and is responsible for authorizing budgets for the Operations and Development Teams. She authorizes all large contracts personally.

The Purchasing Manager reports to the Finance Director and is responsible for managing and monitoring supplier contracts.

The Operations Director is responsible for the delivery off all training and for the training development budget. His department organizes courses, venues and trainers. They work with the Product and the Sales teams to provide a comprehensive training schedule. ABC Company's IT manager reports to the Operations Director.

The Business Development Director has recently been appointed to identify new training needs and propose new products. She will work with the Operations. Director to ensure a cost-conscious approach and that appropriate development technologies are used for the health and safety course.

The Training Development Manager reports to the Business Development Director and is responsible for developing training materials and gaining accreditation, in accordance with the standard course development model. Course developers in his team have skills in a range of development technologies and are allocated to projects as needed.

The Training Delivery Manager, who reports to the Operations Director, is responsible for ensuring that internal and external trainers deliver ABC Company training courses to the required standard. He also checks course materials to ensure they are fit for purpose and of the required quality.

The Central Services Director has responsibility for corporate communications, facilities management and configuration management. He recently led a project to consolidate all company quality systems into one quality management system and set up a corporate quality department, now managed by the Corporate Quality Manager.

The Corporate Document Manager reports to the Central Services Director. She helped establish the company's document management system and now operates it across the business. She manages a team of administrators and contracts staff when workload is high.

The Sales Director joined ABC Company two months ago and is keen to establish himself by suggesting new markets for the courses and material. All account managers and the marketing team report to him. They promote existing training courses to other training companies and existing customers.

End of the additional information.

The project is in stage 2. The project manager is reviewing stage status and has collected the checkpoint reports from the team managers. These show that the products are being completed on schedule. However, project support has raised issues that quality reviews have not been completed as agreed. The project manager reports in the highlight report that the stage is progressing well.

Is this appropriate, and why?

Options:

A) Yes, because the highlight report is a summary of the information in the checkpoint reports.

B) Yes, because the highlight report is used to provide the project board with stage and project progress.

C) No, because the project manager should have recorded the cause of the delay to the quality reviews in the lessons log.

D) No, because the issues raised by project support are a cause for concern and should be reflected in the highlight report.

Answer:

D

Question 5

Question Type: MultipleChoice

Project Scenario – Health and Safety Training Project:

ABC Company is a well-established training company that uses a standard model to develop training materials and deliver courses to customers.

ABC Company has commissioned a project in response to recent changes in government legislation relating to health and safety on construction sites. The project will deliver "capability to provide health and safety training", including the materials needed for classroombased training and e-learning. The expected benefits for construction companies include a reduction in lost days and legal costs due to accidents.

The e-learning course will be developed by a specialist external consultancy. The materials for classroom-based training will be delivered by ABC Company's development team. All course materials will be piloted before they are used. ABC Company will deliver training to its customers and also hopes to sell the course materials to other training companies as part of their operational business. ABC Company will use their own sales and marketing departments to promote the courses.

The legislation requires construction companies to comply with the new legislation within two years. The course materials and trainers have to be accredited by a government agency before courses can be delivered. ABC Company is planning to deliver pilot courses within five months of starting the project.

The ABC Company standard development model for new courses recommends the following stages:

Stage 1	Initiation stage
Stage 2	Classroom-based training materials
	Marketing materials
	Training venue specifications
	Accredited classroom-based course
Stage 3	E-learning course
	Amended course booking procedures
	Marketed courses
	Planned pilot courses
	Updated corporate quality procedures
	Accredited e-learning course
	Accredited trainers
Stage 4	Delivered pilot courses
ereditere da - terrestelle	Finalized materials
	Project product: Capability to provide health and safety
	training

End of the Project scenario.

Additional Information:

The Chief Executive Officer (CEO) founded the company five years ago. Under her leadership, ABC Company has grown quickly into a successful training company. It delivers a range of accredited professional training.

The Finance Director is also a founder member of ABC Company and is responsible for authorizing budgets for the Operations and Development Teams. She authorizes all large contracts personally.

The Purchasing Manager reports to the Finance Director and is responsible for managing and monitoring supplier contracts.

The Operations Director is responsible for the delivery off all training and for the training development budget. His department organizes courses, venues and trainers. They work with the Product and the Sales teams to provide a comprehensive training schedule. ABC

Company's IT manager reports to the Operations Director.

The Business Development Director has recently been appointed to identify new training needs and propose new products. She will work with the Operations. Director to ensure a cost-conscious approach and that appropriate development technologies are used for the health and safety course.

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The Sales Director joined ABC Company two months ago and is keen to establish himself by suggesting new markets for the courses and material. All account managers and the marketing team report to him. They promote existing training courses to other training companies and existing customers.

End of the additional information.

The project is now closed. The expected increase in revenue is not being achieved. It has been agreed with the team manager for the 'marketing materials' that additional marketing activities will be undertaken to achieve the expected increase in revenue.

Who should be responsible for monitoring the results of the marketing activities, and why?

Options:

- A) Senior user, because this person is responsible for realizing the benefits post-project.
- B) Senior user, because this person is responsible for specifying the desired from the project.
- C) The team manager for the 'marketing materials', because this person has the skills to demonstrate that the activities are effective.
- D) The team manager for the 'marketing materials', because the project board is disbanded at the end of the project.

Answer:

А

Question 6

Question Type: MultipleChoice

Project Scenario – Health and Safety Training Project:

ABC Company is a well-established training company that uses a standard model to develop training materials and deliver courses to customers.

ABC Company has commissioned a project in response to recent changes in government legislation relating to health and safety on construction sites. The project will deliver "capability to provide health and safety training", including the materials needed for classroombased training and e-learning. The expected benefits for construction companies include a reduction in lost days and legal costs due to accidents.

The e-learning course will be developed by a specialist external consultancy. The materials for classroom-based training will be delivered by ABC Company's development team. All course materials will be piloted before they are used. ABC Company will deliver training to its customers and also hopes to sell the course materials to other training companies as part of their operational business. ABC Company will use their own sales and marketing departments to promote the courses.

The legislation requires construction companies to comply with the new legislation within two years. The course materials and trainers have to be accredited by a government agency before courses can be delivered. ABC Company is planning to deliver pilot courses within five months of starting the project.

The ABC Company standard development model for new courses recommends the following stages:

Stage 1	Initiation stage
Stage 2	Classroom-based training materials
	Marketing materials
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	Marketed courses
	Planned pilot courses
	Updated corporate quality procedures
	Accredited e-learning course
	Accredited trainers
Stage 4	Delivered pilot courses
ereditere da - terrestelle	Finalized materials
	Project product: Capability to provide health and safety
	training

End of the Project scenario.

Additional Information:

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End of the additional information.

During stage 4, a work package was authorized for the 'delivered pilot courses' to be completed by the end of week 2. The 'finalized materials' work package will start in week 3. Both work packages have zero tolerances, and finalizing the materials is dependent on feedback from the pilot courses.

During week 1, there were some problems with the pilot courses, so at the start of week 2 the team manager rescheduled the courses to week 3, and reported this in the weekly checkpoint report as the end of week 2.

Should the team manager have reported this delay previously as an issue, and why?

Options:

- A) Yes, because the work package to deliver the pilot courses was forecast to exceed its time tolerance.
- B) Yes, because a team manager should not change the scheduled order of a work package.
- C) No, because the checkpoint report for week 1 should include information on any issues that occurred.
- D) No, because the feedback from the rescheduled courses can be used in week 4 to finalize the materials.

Answer:

С

Question 7

Question Type: MultipleChoice

Project Scenario – Health and Safety Training Project:

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	Planned pilot courses
	Updated corporate quality procedures
	Accredited e-learning course
	Accredited trainers
Stage 4	Delivered pilot courses
and the set - recorded	Finalized materials
	Project product: Capability to provide health and safety
	training

End of the Project scenario.

Additional Information:

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End of the additional information.

MANAGING A STAGE BOUNDARY

The ABC Company trainers have been accredited and the course booking procedures have been amended. The 'managing a stage boundary' process is taking place at the end of stage 3.

Which activity should occur during the 'update the business case' activity?

Options:

- A) Update the overall plan with the time and cost taken to develop the 'e-learning course' and 'amended course booking procedures'
- B) Break the 'planned pilot courses' down into component products in order to identify the work required to deliver them.
- C) Review whether the possible sales of the training course to external companies are likely to cover the project costs.
- D) Review whether a new team manager should be appointed to lead the delivery of the pilot courses during stage 4.

Answer:

А

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