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**Shared by Nguyen on 18-01-2024**

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## Question 1

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**Question Type:** MultipleChoice

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Which calculation type will enable an organization to pay rebates as submission received.....then at the end of the month or quarter  
(Not remembering the question Correctly)

**Options:**

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- A) Custom
- B) Per Transaction
- C) Aggregate based
- D) Growth based
- E) Per Entry

**Answer:**

---

A, B

## Question 2

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**Question Type: MultipleChoice**

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When a target is charged in account manager targets, which action must to be taken to reflect this change to account manager assignment values?

**Options:**

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A) Propagatetoassignments

**Answer:**

---

A

## Question 3

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**Question Type: MultipleChoice**

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Which two statements are correct about sales agreement cloning?

A) The product details are copied over from the original sales agreement

**Options:**

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- A) The new sales agreement is created in draft status
- B) The default start date of the new sales agreement is equal to the start date of the original sales agreement
- C) The new sales agreement is created in activated status
- D) The agreement term details are copied over from the original sales agreement

**Answer:**

---

B, C

## Question 4

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**Question Type: MultipleChoice**

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Which two statements are correct about sales agreement cloning?

The product details are copied over from the original sales agreement

**Options:**

---

- A) The new sales agreement is created in draft status
- B) The default start date of the new sales agreement is equal to the start date of the original sales agreement
- C) The new sales agreement is created in activated status
- D) The agreement term details are copied over from the original sales agreement

**Answer:**

---

B, C

## Question 5

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**Question Type:** MultipleChoice

---

Which two statements are correct about sales agreement cloning?

The product details are copied over from the original sales agreement

**Options:**

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- A) The new sales agreement is created in draft status

- B) The default start date of the new sales agreement is equal to the start date of the original sales agreement
- C) The new sales agreement is created in activated status
- D) The agreement term details are copied over from the original sales agreement

**Answer:**

---

B, C

## Question 6

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**Question Type:** MultipleChoice

---

When a target is changed in account manager targets, which action must to be taken to reflect this change to account manager assignment values?

**Options:**

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- A) Propagate to assignments

**Answer:**

---

A

## Question 7

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**Question Type:** MultipleChoice

---

Which two statements are correct about sales agreement cloning?

A) The product details are copied over from the original sales agreement

### Options:

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A) The new sales agreement is created in draft status

B) The default start date of the new sales agreement is equal to the start date of the original sales agreement

C) The new sales agreement is created in activated status

D) The agreement term details are copied over from the original sales agreement

### Answer:

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B, C

## Question 8

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**Question Type:** MultipleChoice

---

Which calculation type will enable an organization to pay rebates as submission received.....then at the end of the month or quarter  
(Not remembering the question Correctly)

### Options:

---

- A) Custom
- B) Per Transaction
- C) Aggregate based
- D) Growth based
- E) Per Entry

### Answer:

---

A, B



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