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Question 1

Question Type: MultipleChoice

The master planning processes in a high volume manufacturing company with a narrow product mix would most appropriately focus on which of the following factors?

Options:

- A- Determining production flow rates
- B- Determining raw material requirements
- C- Forecasting end item demands
- D- Managing process stages

Answer:

A

Question 2

Question Type: MultipleChoice

A key benefit of an effective sales and operations planning (S&OP) process is that it provides a:

Options:

- A-** direct and consistent dialogue between operations and senior management.
- B-** means to evaluate the feasibility of business plans.
- C-** procedure for defining product family priorities.
- D-** statement of production required to meet unconstrained demand.

Answer:

A

Question 3

Question Type: MultipleChoice

A company has an effective sales and operations planning (S&OP) process with monthly plans over a 24 month horizon. The sales and marketing functions have requested that a new product introduction be moved from the tenth month to the sixth month of the current plans which would require a 10% increase in production for months six through nine.

Which of the following actions would be the most appropriate next step in response to the request?

Options:

- A- Reject the request to move the new product release in.
- B- Request reduction in other demand plans to offset the request.
- C- Incorporate the request into the current plan
- D- Refer the request to the Executive S&OP meeting.

Answer:

B

Question 4

Question Type: MultipleChoice

A chemical plant refines crude oil from a nearby oil field into a few bulk chemicals that are stored on-site. The master planning of resources processes in this situation would most appropriately focus on:

Options:

- A- forecasting bulk chemical demand.
- B- determining crude supply and capacity required.
- C- determining the most effective use of capacity.
- D- maximizing the output of the plant.

Answer:

C

Question 5

Question Type: MultipleChoice

Which of the following is an advantage of the focus forecasting technique?

Options:

- A- It combines top-down and bottom-up forecasts.

- B- It uses qualitative forecasting methods.
- C- It evaluates multiple forecasting methods.
- D- It gathers information from pools of experts.

Answer:

C

Question 6

Question Type: MultipleChoice

Jupiter Company produces 3,000 cars per month. It offers five different models with over 1,000 different model/option/color packages. Jupiter has established a collaborative relationship and electronic link with its supplier of door trim. Suppliers are given 5 days' notice of requirements and are expected to deliver directly to the final assembly area in the actual sequence in which each specific car is to be assembled.

Jupiter needs which of the following pieces of information from its supplier of door trim?

Options:

- A- Production plan
- B- Sales plan
- C- Availability of resources
- D- Bills of material

Answer:

C

Question 7

Question Type: MultipleChoice

Which of the following considerations is valid when selecting a mode of transportation?

Options:

- A- Financial viability of the supplier
- B- Transit time consistency
- C- Ownership of equipment

D- Age of equipment

Answer:

B

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