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Question 1

Question Type: MultipleChoice

A new custom object called Invoices need to have an invoice date for the date and time itwas invoiced.

Which field type should be selected for this?

Options:

A) Date

B) Date/Timestamp

C) Date/Time

D) Time

Answer:

C

Question 2

Question Type: MultipleChoice

Universal Containers uses Contracts for agreements with customers. A sales manager is required to provide approval for contracts and director approval for any contract over $10,000.

Which two options should an app builder use to ensure all contracts route for the correct approval and also prevent the sales rep from making changes to the record while it is being approved7

Choose 2 answers

Options:

A) Create an approval process on the Contract object with criteria set on a second approval step set as 'Amount__c > 10,000' and set the approver as director.

B) Create an approval process on the Contract object and set the field for 'Next Automated Approver Determined By' as Manager'.

C) Create a validation rule on the Contract object that prevents updates to the contract record while it is being reviewed.

D) Create an approval process on the Contract object with one step for each sales manager that sets the approver as the director.

Answer:

B, D

Question 3

Question Type: MultipleChoice

A customer service representative at Cloud Kicks wants to be able to collect information from customers using a prompts. Once the questions are completed, an email should be sent to the customer with a feedback form.

What should be used to accomplish this?

Options:

A) Einstein Next Best Action

B) Lightning Flow

C) Process Builder

D) Apex Trigger

Answer:

B

Question 4

Question Type: MultipleChoice

Which three field types should be referenced by a roll-up summary field using SUM? Choose 3 answers

Options:

A) Percent

B) Number

C) Date

D) Formula

E) Currency

Answer:

A, B, E

Question 5

Question Type: **MultipleChoice**

Users at Cloud Kicks provided feedback that the time card custom page layout has too many fields on it, and some fields are only needed if other fields are entered.

What should an app builder configure to help with this issue?

Options:

A) Dependent picklists

B) Separate page layouts

C) Lightning web components

D) Dynamic forms

Answer:

D

Question 6

Question Type: MultipleChoice

The VP of Sales at Cloud Kicks wants to have a set of screens to guide the inside sales team through collecting and updating data for leads. Once the leads are updated, the leads should be entered into a marketing journey activated by the sales rep checking the marketing checkbox.

How should the app builder accomplish this?

Options:

A) Process Builder

B) Lighting Flow

C) Workflow

D) Path

Answer:

B, D

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