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Shared by Sanchez on 12-12-2023

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Question 1

Question Type: MultipleChoice

The finance manager at Universal Containers wants to receive a new business notification email each time a new client is won. The sales manager wants to receive a task letting them know to onboard the new client unless it is a top-tier client.

Which automation tool should an app builder use to best address all these requests?

Options:

A- Record-triggered flow

B- Screen flow

C- Apex

D- Approval process

Answer:

A

Question 2

Question Type: MultipleChoice

Ursa Major Solar (UMS) is looking to hire some new employees. UMS wants to allow the same applicant to apply for multiple open positions using a single application.

What should an app builder recommend to meet these requirements?

Options:

A- Create a master-detail relationship on Open_Position__c to Application__c

B- Create a master-detail relationship held on Applicant__c to Application__c

C- Create a master-detail relationship field on Application__c to Open.Position__c

D- Create a master-detail relationship field on Applicant__c to Apphcabon_c

Answer:

A

Question 3

Question Type: MultipleChoice

An app builder at Northern Trad Outfitters created a sandbox template for Accounts, Projects, and Project Milestones to reconfigure some flows for the project management app.

Which type of testing environment should the app builder create?

Options:

A- Developer

B- Partial Copy

C- Developer Pro

D- Scratch Org

Answer:

B

Question 4

Question Type: **MultipleChoice**

Universal Containers utilizes opportunities and a custom object called Detaited.Sales__c. The company would like to roll sales metrics up to an opportunity for only Detailed.Sales__c records that have their picklist status set to Active.

What is the recommended method for the app bunder to achieve this request?

Options:

A- Utilize the AppExchange to download a third-party application that can roH up the sales dollars with the appropriate filter.

B- Create a master-detail relationship between the parent and child object with a roll-up summary field that fitters on the status held.

C- Create a lookup relationship between the parent and child object with a roll-up summary held that filters on the status field.

D- Utilize Apex code to roll up the desired amounts.

Answer:

B

Question 5

Question Type: MultipleChoice

Northern Trail Outfitters wants to broadcast an email to 7,000 contacts m Salesforce on a regular basis but realizes Salesforce is mass functionality has a limitation on the number erf emails that can be sent each day.

What action should the app builder take?

Options:

A- Request Salesforce increase the number of maximum daily emails.

B- Develop Apex code and bghtnrrvg web component to send dairy emails

C- Research and evaluate products available on AppExchange to send mass emails.

D- Export Contacts to a CSV file and use an email client to send tha emails.

Answer:

C

Question 6

Question Type: MultipleChoice

Northern Trail Outfitters wants the field sales team to only see the accounts that they own Separate North American and European marketing teams should only see accounts m their respective regions. The inside sales team needs to see all accounts in Salesforce.

Mow can this be accomplished?

Options:

A- Set the Organization-Wide Default to Public for accounts. Create criteria- based sharing rules for each marketing team, and create an Inside Sales Team permission set with the 'View Air setting for accounts,

B- Set the Organization-Wide Default to Public for accounts. Create profiles for each marketing team, and create an Inside Sales Team role that is at the top of the Role Hteran

C- Set the Organization-Wide Default to Private for accounts. Create criteria- based sharing rules for each marketing team, and create an Inside Sales Team profile with the 'View All' setting for accounts.

D- Set the Organization-Wide Default to Private for accounts. Create permission sets for each marketing team, and create an Inside Sales Team profile with the 'View All' setting for accounts.

Answer:

C

Question 7

Question Type: MultipleChoice

Cloud Kicks wants to summarize the number of open Cases related to an Account, as well as the number of closed Cases to indicate whether customer support utilization is high, medium, or low. Two number fields have been created: NUM_Open_Cases__c and NUM_Closed_Cases_c

Which two automation solutions would meet these business requirements?

Choose 2 answers

Options:

A- AppExchange

B- Process Builder

C- Workflow

D- Apex

Answer:

B, D

Question 8

Question Type: MultipleChoice

Managers at Universal Containers want a quick way to create additional accounts to form a hierarchy from a Parent Account record They want to auto-populate five fieids based on the parent to make it easier for users to create the child accounts quickly.

What should the app builder recommend?

Options:

A- Add Path on Account hierarchy

B- Add a custom link on Account

C- Customize a Global Quick Action

D- A Create a custom action

Answer:

D

Question 9

Question Type: MultipleChoice

Ursa Major Solar wants to create a relationship between the standard Contact object and a custom Solar Project object Contacts potentially be related to multiple Solar Project objects, and a Solar Project can have multiple Contacts associated with it.

How should an app builder configure the data model?

Options:

A- One Master-detail relationship on Conuct and one Master-detail relationship on Solar Project

B- Two Lookup relationships on a new custom object

C- One Lookup relationship on Contact and one Lookup relationship on Solar Project

D- Two Master-detail relationships on a new custom object

Answer:

A

Question 10

Question Type: MultipleChoice

An app builder at Universal Containers has been asked to add the Chatter feed to a custom object record page.

Which approach should the app builder use?

Options:

A- Add the standard Chatter feed component.

B- Add the standard related list component

C- Add a custom Chatter feed component

D- Add the Chatter feed component from the AppExchange.

Answer:

A

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