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**Shared by Saunders on 12-12-2023**

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## Question 1

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**Question Type:** MultipleChoice

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What can a Cisco solution enable a travel leader line of business customer to do?

### Options:

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- A- Keep employees up-to-date on regulatory requirements.
- B- Provide a face-to-face experience that makes the work stream productive.
- C- Improve access to primary and specialist caregivers.
- D- Improve supply chain agility through improved partner and supplier relationships via face-to-face video.

### Answer:

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D

## Question 2

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**Question Type:** MultipleChoice

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Which management solution works with endpoints registered to UCM, VCS and Expressway?

**Options:**

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**A-** TMS

**B-** CMA

**C-** CMR

**D-** Prime

**Answer:**

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A

## Question 3

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**Question Type: MultipleChoice**

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Which Spark package supports meetings up to 200 people powered by WebEx and 25 people powered by Spark?

**Options:**

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A- Advanced, or M2

B- Premium, or M3

C- Meeting Center

D- Plus, or M1

**Answer:**

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D

## Question 4

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**Question Type:** MultipleChoice

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What is a common manufacturing industry need?

**Options:**

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A- Building guest loyalty through customer satisfaction.

- B-** Offering more ways for students to connect to experts.
- C-** Addressing increased global competition.
- D-** Simplifying personal services for customers.

**Answer:**

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D

## Question 5

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**Question Type:** MultipleChoice

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Why should your customer invest in video?

**Options:**

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- A-** Because that is what you are selling.
- B-** While it has not taken off yet, video is going to be really big.
- C-** Video monitors can be used to play video games during breaks so employees can test Gravity Rush 2 and Resident Evil 7.
- D-** Video improves business through higher revenues, lower costs and increased productivity.

**Answer:**

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D

## Question 6

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**Question Type:** MultipleChoice

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What can a Cisco solution enable an energy industry customer to do?

**Options:**

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- A-** Exchange patient information with specialists more quickly.
- B-** Accelerate loan approvals.
- C-** Increase guest attraction with reliable services.
- D-** Increase the speed of repairing and replacing aging infrastructure.

**Answer:**

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D

## Question 7

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**Question Type:** MultipleChoice

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What can a Cisco solution enable a human resources line of business customer to do?

### Options:

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- A- Increase sales while lowering costs.
- B- Deploy and manage training company-wide.
- C- Reduce real estate costs and environmental impact.
- D- Encourage or enforce employees to follow guidelines when booking travel.

### Answer:

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B

## Question 8

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**Question Type:** MultipleChoice

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What is at the center of collaboration?

**Options:**

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- A- People
- B- Places
- C- Millennials
- D- Meetings

**Answer:**

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A

## Question 9

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**Question Type: MultipleChoice**

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Where can you show your customers how Cisco Collaboration products fit into different scenarios and experiences?



**Options:**

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- A- Refresh Collab Website
- B- Collaboration Page for Partners
- C- Project Workplace
- D- Cisco Collaboration Community

**Answer:**

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B

## Question 10

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**Question Type: MultipleChoice**

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Which WebEx Center has polling and break out rooms?

**Options:**

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- A- Support Center

**B-** Meeting Center

**C-** Event Center

**D-** Training Center

**Answer:**

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D

## Question 11

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**Question Type:** MultipleChoice

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Which endpoint solutions is used in a conference room or training room?

**Options:**

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**A-** Room system

**B-** Desktop system

**C-** Mobile client

**D-** Immersive system

**Answer:**

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A

## Question 12

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**Question Type:** MultipleChoice

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Which Spark package supports meetings up to three people?

**Options:**

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**A-** Plus, or M1

**B-** Training Center

**C-** Advanced, or M2

**D-** Premium, or M3

**Answer:**

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A

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