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Question 1

Question Type: MultipleChoice

An administrator has been asked to update a flow that was created as part of a recent update. When the administrator opens the flow for editing, the Flow toolbox offers only four elements: Assignment, Decision, Get Records, and Loop.

What would cause this?

Options:

- A) The flow is a screen flow.
- B) The version of the flow is inactive.
- C) The flow is a before save flow.
- D) The version of the flow is activated.

Answer:

C

Question 2

Question Type: MultipleChoice

Users at Cloud Kicks are reporting different options when uploading a custom picklist on the Opportunity object based on the kind of opportunity.

Where Should an administrator update the option in the picklist?

Options:

- A) Fields and relationships
- B) Related lookup filters
- C) Record Type
- D) Picklist value sets

Answer:

C

Question 3

Question Type: MultipleChoice

An administrator at Universal Container needs an automated way to delete records based on field values.

What automated solution should the administrator use?

Options:

- A) Workflow
- B) Process Builder
- C) Flow Builder
- D) Automation Studio

Answer:

C

Question 4

Question Type: MultipleChoice

The Client services and customer support teams share the same profile but have different permission sets. The Custom Object Retention related list needs to be restricted to the client services team on the Lightning record page layout.

What should the administrator use to fulfil this request?

Options:

- A) Sharing settings
- B) Page Layout Assignment
- C) Component Visibility
- D) Record Type Assignment

Answer:

C

Question 5

Question Type: MultipleChoice

An administrator wants to create a form in Salesforce for users to fill out when they lose a client.

Which automation tool supports creating a wizard to accomplish this goal?

Options:

- A) Process Builder
- B) Approval Process
- C) Outbound Message
- D) Flow Builder

Answer:

D

Question 6

Question Type: MultipleChoice

The VP of sales at Universal Containers wants to prevent members of the sales team from changing

an opportunity to a date in the past.

What should an administrator configure to meet this requirement?

Options:

- A) Assignment Rule
- B) Validation Rule
- C) Field-Level Security
- D) Approval Process

Answer:

B

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