

Free Questions for Salesforce-Associate by certsdeals

Shared by Pratt on 12-12-2023

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Question 1

Question Type: MultipleChoice

A Salesforce associate vwants vto learn more about converting Leads to Contacts. They enjoy learning in an asynchronous, gamified way.

Which resource should they use?

Options:

- A- Salesforce Help
- **B-** Trailblazer Community
- **C-** Trailhead

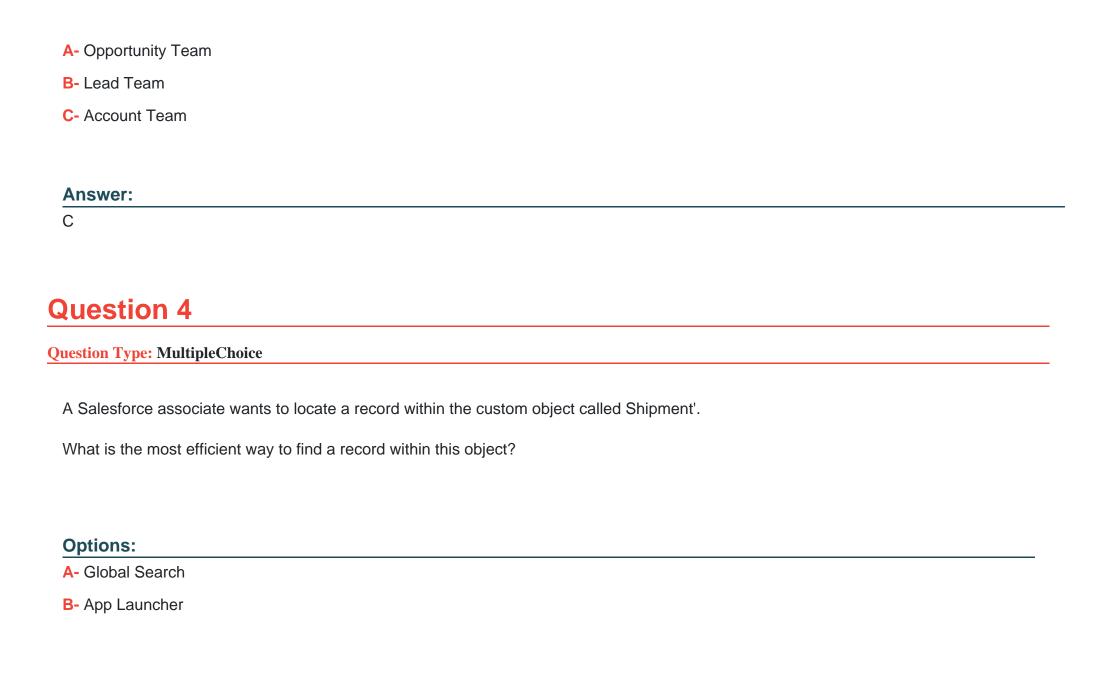
Answer:

C

Question 2

Question Type: MultipleChoice

Which action(s) must be taken for Salesforce updates?
Options:
A- Updates are automatic; nothing needs to be downloaded or installed.
B- Updates require purchasing an updated license.
C- Updates need to be downloaded with each release
Answer:
A
Question 3
Question Type: MultipleChoice
To which Team should a Salesforce associate be added to gain access to an Account and its related opportunities?
Options:



C-Ob	ject	Manage	r
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Answer:

Δ

Question 5

Question Type: MultipleChoice

Get Cloudy Consulting (GCC) wants the ability to:

- * Send a predefined sequence of scheduled messages to prospective customers.
- * Track messages that get the best open and response rates.
- * Send customized messages to existing customers information them for new products and discounts.

Which Salesforce cloud solution allows GCC to meet these requirements?

Options:

A- Sales Cloud

B-	Marketing	Cloud
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C- Service Cloud

Answer:

В

Question 6

Question Type: MultipleChoice

Get Cloudy Consulting is rolling out Salesforce to its organization.

What should be used to allow additional field-level access to individual employees based on the their job duties?

Options:

- A- Individual profiles
- **B-** Permission sets
- **C-** Role Hierarchy

Answer:
В
Question 7
Question Type: MultipleChoice
Where can a org's service status and performance degradation information be found?
Options: A- AppExchange portal
B- Salesforce help
C- Salesforce
Answer:
C
Question 8
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Question Type: MultipleChoice

A Salesforce associate is looking at a custom Contact list view and wants to show more information from the record.

What should they do to add the missing key columns?

Options:

- A- Edit list filters
- **B-** Select Fields to Display
- **C-** Edit sharing settings

Answer:

В

Question 9

Question Type: MultipleChoice

Get Cloudy Consulting wants to confirm the data type of the Account Sources field on Account object. Which editing the Account, the Account Sources field has several predefined values that can be selected.

Options:			
A- Picklist			
B- Formula			
C- Text.Area			

Which type of field is Account Source?

Answer:

Α

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