# Free Questions for Industries-CPQ-Developer by certsdeals

## Shared by Hewitt on 29-01-2024

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# Question 1

**Question Type:** MultipleChoice

When you adjust the price of a product for a promotion, you must run the maintenance jobs to update the product hierarchy and platform cache.

## Options:

**A-** True

**B-** False

## Answer:

B

# Question 2

**Question Type:** MultipleChoice

If you want to limit the duration of a discount on a child product's price, what would you use?

## Options:

**A-** The time plan on the entire promotion

**B-** The time policy of the promotion

**C-** The time plan on the child product's discount

**D-** The override of the child product's cardinality

## Answer:

C

# Question 3

**Question Type:** **MultipleChoice**

You want to have a subscription stan on the purchase date and end at the end of the cycle. Which of these do you need to create?

## Options:

**A-** Pricing element

**B-** Time plan

**C-** Pricing variable

**D-** Time policy

### Answer:

D

# Question 4

**Question Type:** MultipleChoice

Which of these uses a calculation of the base price?

### Options:

**A-** Pricing element adjustment

**B-** Pricing element override

**C-** Price list

### Answer:

A

# Question 5

**Question Type:** MultipleChoice

When you adjust the price of a child product...

### Options:

**A-** The base price is overridden and replaced with the new price.

**B-** The change to the base price can be a percentage or an amount.

**C-** A new pricing element is applied to the price.

### Answer:

C

# Question 6

**Question Type:** MultipleChoice

Which of these requires a calculation that uses the base price?

### Options:

**A-** An override of the price

**B-** An adjustment of the price

**C-** The pricing variable of the price

**D-** The pricing element of the price

### Answer:

C

# Question 7

**Question Type:** MultipleChoice

You want to show a starting price for a bundle with optional child products. What do you need to change?

### Options:

**A-** The base price of the parent product

**B-** The price of all child products

**C-** The pricing element

**D-** The display text to show the starting price

### Answer:

D

# Question 8

**Question Type:** MultipleChoice

When you use multiple price lists...

### Options:

**A-** You can assign more than one base price to the same product.

**B-** You don't need the Salesforce price book.

**C-** You can ignore affectivity time frames.

### Answer:

A

## Question 9

**Question Type:** MultipleChoice

Which of these do you create to indicate the type of price that will be assigned to the product?

### Options:

**A-** Price list

**B-** Pricing element

**C-** Pricing variable

**D-** Price list entry

### Answer:

C

## Question 10

**Question Type:** MultipleChoice

If the data element is specific to a product or a class of product, you should create which of the below?

### Options:

**A-** Attribute

**B-** Field

### Answer:

A

## Question 11

**Question Type:** MultipleChoice

A pickiist name is used only at design-time and not at run-time (so it's not visible to customers)

## Options:

**A-** True

**B-** False

## Answer:

A

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