



Free Questions for [Salesforce-Net-Zero-Cloud](#) by [certsdeals](#)

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Question 1

Question Type: MultipleChoice

What three future risks do greenhouse emissions pose to a company? (3 options)

Options:

- A- Accelerated depreciation
- A- Regulatory Impact
- B- Supply chain disruptions
- C- Increased costs
- D- Liquidity risk

Answer:

A, A, B, D

Question 2

Question Type: MultipleChoice

What are two risks in not tracking and reporting greenhouse gases? (2)

Options:

- A- Investors may view non-reporting stocks and companies as riskier
- B- Customers may choose alternative products that are perceived as better for the environment
- C- Product sales may be blocked in Canada
- D- Loss of contracts with companies tracking scope 2 emissions

Answer:

B, D

Question 3

Question Type: MultipleChoice

What initiatives is Salesforce driving with their suppliers? (1)

Options:

- A- Helping them reduce their carbon emissions
- B- Volunteer activities with suppliers to give back in local communities
- C- Work with suppliers to set their own emissions reduction targets by 2024
- D- Planting trees with suppliers to reach goal of 1 trillion trees by 2030

Answer:

D

Question 4

Question Type: MultipleChoice

What is a VPPA? (1)

Options:

- A- Virtual Power Purchase Agreement

- B- Volumetric Power Purchase Agreement
- C- Virtual Privacy Policy Agreement
- D- Vanguard Power Policy Agency

Answer:

A

Question 5

Question Type: MultipleChoice

What differentiates a Scope 1 emission from a Scope 2 emissions? (1)

Options:

- A- Scope 1 is direct emissions from owned assets; Scope 2 is indirect emissions that your organization consumes
- B- Scope 1 is from fossil fuels; Scope 2 is from renewables
- C- Scope 1 is from assets owned; Scope 2 is from assets leased and your value chain
- D- Scope 1 is from manufacturing; Scope 2 is from other business operations

Answer:

C

Question 6

Question Type: MultipleChoice

What permission set allows users to enter and modify data? (1)

Options:

- A- Sustainability Cloud or Net Zero Cloud
- B- Sustainability App Manager
- C- Sustainability Analytics
- D- Sustainability App Auditor

Answer:

B

Question 7

Question Type: MultipleChoice

How does the client update Net Zero Cloud each time a new update is released? (1)

Options:

- A- Press the commit button to update
- B- Search for the AppExchange listing and click update now
- C- Find the install link in the Partner Community
- D- The email contains a link to the same private AppExchange page that was used to install the app originally

Answer:

B

Question 8

Question Type: MultipleChoice

What are the two approaches for calculating scope 2 emissions associated with electricity usage? (2 options)

Options:

- A- Location-Based
- B- Energy-Based
- C- Market-Based
- D- Grid-Based

Answer:

A, C

Question 9

Question Type: MultipleChoice

Surabhi has negotiated a new Virtual Power Purchase Agreement for her company. What object would she use to store this information?

(1)

Options:

- A- Energy Use Record
- B- Organization Asset
- C- Energy Contract
- D- General Emissions Factor

Answer:

B

Question 10

Question Type: MultipleChoice

A sustainability manager receives an energy bill for a leased building. She needs to convert the bill to TC02e, What type of [...] as? (1)
(Falta algo en los [])

Options:

- A- Carbon Footprint Record

B- Energy Contract Record

C- Organization Asset Record

D- Energy Use Record

Answer:

D

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