Free Questions for TVB-101

Shared by Frederick on 12-12-2023

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Question 1

Question Type: MultipleChoice

A manager is creating a dashboard for their team and wants each team member to receive a copy of the dashboard results by email each week.

What should the team members do to ensure they receive they weekly results?

Options:

A- Like the dashboard.
B- Subscribe to the dashboard
C- Follow the dashboard

Answer:

B

Question 2

Question Type: MultipleChoice

Get Cloudy Consulting'^ dashboard shows all of the company's key performance indicators (KPls) in one view. The company's Salesforce associate is asked to add functionality that allows the dashboard to show all the same KPls for each of the regions.

How should the associate add this functionality?

Options:

A- Create new dashboards for each region.
B- Add a Region filter to the dashboard.
C- Use an analytics package from the AppExchange.

Answer:

B

Question 3

Question Type: MultipleChoice

A Salesforce associate at Get Cloudy Consulting needs a list of all active contacts grouped by Account. What is the first step in building this report?

Options:

A- Create a new report using the Contacts & Accounts report type.
B- Create a Contacts report with a filter on Account.
C- Create a joined report with accounts and contacts.

Answer:

A

Question 4

Question Type: MultipleChoice

A Salesforce associate is asked to share records about a carpool program with users.

Which type of group should the associate create?

Options:

A- Private Group(s)
B- Public Group(s)
C- A Queue

Answer:

B

Question 5

Question Type: MultipleChoice

What is the maximum number of rows a report will display?

Options:

A- 5,000
B- 3,000
C- 2,000

Answer:

C

Question 6

Question Type: MultipleChoice

A marketing manager wants to make the Reason Lost field required on the opportunity when he stage is changed to Closed Lost.

What should the salesforce associate do to enforce this requirement?

Options:

A- Make the field required on the page layout.
B- Create a validation rule on the Opportunity object.
C- Make the field universally required.

Answer:

B

Question 7

Question Type: MultipleChoice

A Salesforce associate is asked to review all the objects within their company's instance. They also need to identify which are custom objects.

Where should the associate go to see this information?

Options:

A- App Launcher
B- Object Manager
C- Global Search

Answer:

B

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