Free Questions for CRT-101 by certsinside

Shared by Pope on 05-09-2022

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Question 1

An administrator supporting a global team of salesforce users has been asked to configure company

settings

Choose 2 options

Options:

A) Currency Locale

B) Default Language

C) Password Policy

D) Login Hours

Answer:

A, B

Question 2

List the objects that may have Sharing Rules

Options:

A) * Lead

* Account

* Contact

* Opportunity

* Case

* Campaign

* Custom Objects

B) * Lead

* Account

* Contact

* Opportunity

* Campaign

* Custom Objects

Answer:

A

Question 3

Question Type: FillInTheBlank

Data validation rules impact all supported objects except for...

Answer:

Question 4

Question Type: MultipleChoice

Through the Web-to-Case function, how is that case associated with a contact?

Options:

A) Contact name

B) Contact email

C) Account name

D) None of the above

Answer:

B

Question 5

Question Type: FillInTheBlank

You can use inline editing to maintain all detail pages in the application except for....?

Answer:

Question 6

Question Type: MultipleChoice

Which of the following records can not be mass transferred?

A) Open Cases

B) Closed Cases

C) Open Activities

D) Closed Activities

Answer:

D

Question 7

Question Type: MultipleChoice

Report are available on the following tabs

A) Home tab

B) Report Tab

C) Opp Tab

D) Account tab

E) Contacts Tab

Answer:

B

Question 8

Question Type: MultipleChoice

Relative Dates in Report

Options:

A) Today

Tomorrow

Yesterday

Last week

B) Today

Tomorrow

Last week

Answer:

A

Question 9

Question Type: MultipleChoice

Methods to automate leads?

Options:

A) Web-To-Lead

Email Templates

Auto response rules

B) Web-To-Lead

Templates

Auto response rules

Answer:

B

Question 10

Question Type: **MultipleChoice**

Which administrative permissions are necessary in order to edit profiles?

Options:

A) Manage Users and Customize Application

B) View Setup and Configuration, Manage Users and Customize Application

C) View Setup and Configuration, Manage Users and Manage Profiles

D) Manage Profiles and Manage Users

E) View User Configuration, and Manage Users

F) View setup and Configuration, View User Configuration, Manage Users and Manage Profiles

Answer:

B

Question 11

Question Type: MultipleChoice

When are custom fields removed from the recycle bin?

Options:

A) 45 days

B) 30 days

C) 60 days

D) 90 days

Answer:

A

Question 12

Question Type: MultipleChoice

A Look-up field can look up to what?

Options:

A) An Object

B) A field

C) A record

D) A report

Answer:

C