



Free Questions for **C\_BYD15\_1908**

Shared by **Moran** on **29-01-2024**

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## Question 1

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Question Type: MultipleChoice

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Which business scenarios does SAP Business ByDesign support for selling and executing services?

Note: There are 3 correct answers to this question.

Options:

- A- Project-Based Services
- B- Selling Standardized Services
- C- Make-to-Order
- D- Field Service and Repair
- E- Over-the-Counter Sales



Answer:

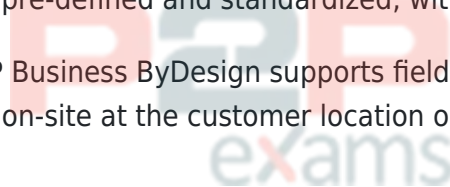
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A, B, D

Explanation:

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1. Project-Based Services: SAP Business ByDesign supports project-based services where the service is performed according to a project plan, with defined start and end dates, budget, and resources.
2. Selling Standardized Services: SAP Business ByDesign supports selling standardized services, where the service offerings are pre-defined and standardized, with a fixed price and scope.
3. Field Service and Repair: SAP Business ByDesign supports field service and repair scenarios, where the service is performed on-site at the customer location or at a third-party location.



## Question 2

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Question Type: MultipleChoice

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Which steps are covered in the marketing-to-sales scenario?

Note: There are 3 correct answers to this question.

### Options:

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- A- Create contacts from landing pages
- B- Convert follow-up sales documents
- C- Capture responses from campaigns
- D- Qualify leads and hand-over to sales
- E- Plan marketing budgets

### Answer:

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B, C, D

## Question 3

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Question Type: MultipleChoice

Which of the following migration objects support the enhancement mode migration in SAP Business ByDesign?

Note: There are 3 correct answers to this question.

### Options:

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- A- Employee
- B- Customer
- C- Supplier
- D- Material
- E- Customer Contract

### Answer:

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A, C, E

### Explanation:

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The enhancement mode migration in SAP Business ByDesign is designed to enable customers to migrate their existing data into the system for continued use. It supports migration of employee, supplier, and customer contract objects, allowing customers to bring existing data into the system and continue to use it as they transition to SAP Business ByDesign. Material objects are not supported in the enhancement mode migration.

## Question 4

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Question Type: MultipleChoice

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Which additional supplier roles can you assign to a supplier business partner?

Note: There are 3 correct answers to this question.

Options:

- A- Service Agent
- B- Contact
- C- Bidder
- D- Warehouse Provider
- E- Freight Forwarder



Answer:

C, D, E

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## Question 5

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Question Type: MultipleChoice

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Which of the following integration scenarios are offered as part of the SAP Business ByDesign standard?

Note: There are 3 correct answers to this question.

Options:

- A- Third party logistics integration
- B- Business-to-Business sales order integration with customers
- C- Payment management and payment service provider
- D- SAP Global Risk & Compliance (GRC) integration
- E- Master data integration with SAP Master Data Governance



Answer:

A, B, C

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### Explanation:

These integration scenarios are available as part of the standard package, meaning that they can be used without any additional setup or configuration. Reference: SAP Help Portal:[https://help.sap.com/viewer/product/SAP\\_BUSINESS\\_BYDESIGN/cloudedition/en-US/f1a57f9a9b944c2eba7646bdfc2d1d0a.html](https://help.sap.com/viewer/product/SAP_BUSINESS_BYDESIGN/cloudedition/en-US/f1a57f9a9b944c2eba7646bdfc2d1d0a.html)

## Question 6

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Question Type: MultipleChoice

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Which of the following design characteristics apply to the user interface for SAP Business ByDesign?

Note: There are 2 correct answers to this question.

### Options:

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- A- The work center content is predefined and equal for all work centers.
- B- Users can create shortcuts to specific work center views or common tasks.
- C- The layout of the user interface is consistent across all parts of the solution.
- D- Users can reposition the navigation bar to the left, top or bottom of the screen.

### Answer:

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B, C

## Question 7

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Question Type: MultipleChoice

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Which business scenario requires a manual time valuation correction run?

### Options:

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- A- Transfer the employee to a new organizational unit with a transfer date that is in the past.
- B- Change the business configuration for time accounts, or premium pay, to a date in the past.
- C- Add a new time account to the employee's time file in the past.
- D- Assign a new work schedule to an employee's time file to a date in the past.

Answer:

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B

Explanation:

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When making changes to the business configuration for time accounts, or premium pay, to a date in the past, a manual time valuation correction run is required in order for the system to correctly calculate the employee's time and wages. This is necessary in order to ensure that the employee is paid correctly and that the correct hours and wages are reported to the relevant agencies.

## Question 8

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Question Type: MultipleChoice

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Which planning dimensions are supported in projects?

Note: There are 3 correct answers to this question.

Options:

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- A- Revenue
- B- Quality
- C- Time
- D- Cost
- E- Cashflow

Answer:

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A, C, D

## Question 9

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Question Type: MultipleChoice

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Which inspection types are supported to manage product quality?

Note: There are 3 correct answers to this question.

Options:

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- A- Final inspection - service execution
- B- Receiving inspection - supplier delivery
- C- In-process inspection - production
- D- Receiving inspection - customer return
- E- Final inspection - spare parts pick up

Answer:

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B, C, D

## Question 10

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Question Type: MultipleChoice

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For which of the following business objects can you create invoice schedules in SAP Business ByDesign?

Note: There are 2 correct answers to this question.

Options:

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- A- Opportunities
- B- Service orders
- C- Contracts
- D- Sales orders

Answer:

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C, D

Explanation:

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You can create invoice schedules in SAP Business ByDesign for both contracts and sales orders. With invoice schedules, you can define the billing frequency, billing date, and other parameters for billing your customers. For example, you can define a frequency of 'monthly' and the associated billing date to generate invoices for your customers on a monthly basis.

Reference:<https://help.sap.com/viewer/5e5e864b7f16425e9f36e7f74ce671d2/1911/en-US/d7b8c23f6d724fecac1c7d8aca9f2f7e.html>

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