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# Question 1

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**Question Type:** MultipleChoice

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Barry has heard that the government is planning to tighten environmental regulations. He doesn't like the sound of this, as even though some businesses won't be affected that much, he will have to end up paying a lot

more to run his business.

Which of the following options would be most effective in preventing the government from imposing such regulation?

Select ALL that apply.

## Options:

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- A-** Try and set up meetings with high-ranking members of the government to persuade them to not impose the new regulation.
- B-** Make a large donation to the party in power in the hope that they'll abandon their plans to impose new regulation.
- C-** Make a large donation to the the main opposition party in the hope they'll put pressure on the governing party to not impose the new regulation.
- D-** Tell a member of the governing party that he has some unscrupulous information about the party that he'll leak to the press if they go ahead with their plans to impose new regulation.

## Answer:

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A, B

## Question 2

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**Question Type:** MultipleChoice

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Karl runs a factory. He wants his employees to feel that their role in the company has meaning.

Which of the following would help to make his employees feel this way?

### Options:

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- A-** Ensure that all employees have a variety of jobs to do.
- B-** Ensure each task has a clear identity, with it being made clear how that task fits into the overall operation.
- C-** Ensure each task is significant in some way.
- D-** Ensure each employee has a degree of independence and flexibility.
- E-** Ensure employees can see the results of their work.

### Answer:

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A, B, C

## Question 3

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**Question Type:** MultipleChoice

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Which of the following are types of connected stakeholders? Select ALL that apply.

### Options:

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- A- Customers
- B- Shareholders
- C- Banks
- D- Suppliers
- E- Managers
- F- Employees
- G- Board members
- H- Government
- I- Communities
- J- Pressure groups

### Answer:

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A, B, C, D

## Question 4

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**Question Type:** MultipleChoice

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Which of the following best defines Business Process Re-engineering (BPR)?

**Options:**

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- A-** BPR involves fundamental changes in the way the organisation operates.
- B-** BPR is the continuous examination and improvement of processes.
- C-** BPR is based on the idea that 80% of an outcome is dependant on only 20% of the inputs.
- D-** The main aim of BPR is to save costs.

**Answer:**

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A

## Question 5

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**Question Type: MultipleChoice**

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YZ Company has grown rapidly and has recently recruited a finance director to set up a more structured finance function. During this process care will be needed to ensure effective lines of communication between different disciplines within the whole function and to recognise the interdependencies.

Which of the following are examples of the interdependence of elements of the finance function?

Select ALL that apply.

**Options:**

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- A- Variance analysis reporting
- B- Taxation management
- C- Budget management
- D- Management reporting
- E- Statutory financial reporting
- F- Internal auditing

**Answer:**

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A, B, C

## Question 6

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**Question Type:** MultipleChoice

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Human Resource Management (HRM) and Personnel are different.

Which of the following is NOT a characteristic of Human Resource Management (HRM)?

### Options:

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- A- HRM relies on a modern, transactional approach.
- B- HRM addresses both operational and strategic matters.
- C- HRM focuses on facilitation rather than negotiation.
- D- HRM views employees as assets.

### Answer:

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A

## Question 7

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**Question Type:** MultipleChoice

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Which THREE of the following suggest an integrative approach to organisational purchasing according to Reck and Long?

**Options:**

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- A-** Purchasing managers are involved in strategy development.
- B-** Competitive strategies rely on the effectiveness of organisational purchasing.
- C-** Suppliers are viewed as vital partners.
- D-** Supply is obtained at the best price once requested by departments.
- E-** Timely information about product prices and availability can be obtained through organisational systems.
- F-** Efficiency is at least equal to other organisational operations such as payroll and invoicing.

**Answer:**

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A, B, C



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