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Question 1

Which of the following is likely to be of most use when setting a purchasing department budget for the next year?

Options:

A- Number of suppliers last year

B- Cost of inventory last year

C- Expected number of customers next year

D- Expected cost of staff next year.

Answer:

C

Question 2

At which of the following locations is a performance review meeting with a supplier best held?

Options:

A- At the purchasing organisation's offices

B- At the supplier organisation's offices

C- At a location where the best outcome can be obtained

D- At neutral offices to prevent conflict

Answer:

A

Question 3

Question Type: MultipleChoice

Which of the following is most likely to contain qualitative measurements?

A- Component quality reports

B- Delivery performance reports

C- Cost performance reports

D- Management performance reports

Answer:

C

Question 4

Question Type: MultipleChoice

Which of the following can be used to assess a potential supplier's quality?

Options:

A- A supplier torchwood system

B- A quality circle programme

C- A supplier development programme

D- A supplier appraisal scheme

Answer:

B

Question 5

Question Type: MultipleChoice

Which of the following tools of analysis can be used to classify stock?

Options:

A- Value chain analysis

B- ABC analysis

C- SMART analysis

D- Quantum analysis

Answer:

D

Question 6

Question Type: MultipleChoice

Which of the following is a recognised measure of purchasing performance?

Options:

A- Stock exchange value of the business

B- Joint performance measurement

C- Net profit before tax

D- Sales growth analysis

Answer:

A

Question 7

Which of the following recognises the purchasing function adding value to an organisation?

Options:

A- The buyers placing more orders

B- The buyer sourcing a lower cost suitable product

C- The department having meetings with more suppliers

D- The buyer placing more orders in bulk

Answer:

C

Question 8

Which of the following is a recognised measure of the service level in a store?

Options:

A- The percentage of items not to specification

B- The percentage of interest charged on stock

C- The percentage of absence of the stores staff

D- The percentage of items picked on first request

Answer:

D

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