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Question 1

Question Type: MultipleChoice

Mr. Jenkins is presenting a lecture that requires no direct feedback from the students until the presentation has finished.

Referring to the above scenario, what can Mr. Jenkins do during the lecture to determine if the students understand his presentation?

Options:

- A- Observe the class during the presentation for nonverbal clues.
- B- Use good visual aids and nonverbal gestures in the presentation.
- C- Immediately establish his credibility so that the students learn out of respect for him.
- D- Use analogies and anecdotes to guarantee student understanding.
- E- He should do nothing, a test at the end of the presentation will determine student understanding.

Answer:

A

Question 2

Question Type: MultipleChoice

Outing the first lecture of the course. Steve responds to each of your questions and comments on all points. It causes you to lose your train of thought. Misbehavior also appears to bother the other students, but Steve is NOT aware of this. How should you handle the above situation?

Options:

- A- Privately ask Steve if he is aware how other students are responding to his behavior. Suggest modifications to his behavior.
- B- Publicly ask Steve if he is aware how other students are responding to his behavior and how distracts your train of thought.
- C- Do NOT intervene. Steve paid for the course and has the right to behave any way he pleases.
- D- Publicly tell Steve how other students are responding to his behavior and how it distracts your train of thought.
- E- Fill out a counseling form on Steve and advise him of the consequences of continuing his

behavior.

Answer:

A

Question 3

Question Type: MultipleChoice

Which one of the following statements is TRUE about auditory learners?



Options:

- A- They react well to scenarios and stores.
- B- They tend to lose interest if there is little or no external stimulation.
- C- They use color highlighters and take notes by drawing pictures.
- D- They benefit from having outlines, agendas, and handouts for reading and taking notes.
- E- They are hands-on learners.

Answer:

A

Question 4

Question Type: MultipleChoice

What is the exam code for E-Commerce Architect exam?



Options:

- A- 212-31
- B- 212-32
- C- 212-33
- D- 312-32
- E- 212-34

Answer:

B

Question 5

Question Type: MultipleChoice

Company eBay helps individuals sell products to other individuals and takes a small commission on each sale. What EC classification do they fit?

Options:

- A- P2P
- B- B2B
- C- B2C
- D- C2C

Answer:

D

Question 6

Question Type: MultipleChoice

The most important reason an instructor must establish and maintain credibility is:

Options:

- A- Students are less likely to make personal attacks on the instructor.
- B- Students will not be open to learning course objectives if they do not fully accept the instructor credibility.
- C- Students need a role model.

Answer:

B

Question 7

Question Type: MultipleChoice

On the first day of a one week E-Commerce Architect course, an instructor notices the heat in the increased to distracting levels throughout the afternoon session. What action should the instructor take?

Options:

- A- Discuss the inadequacy with the manager, seeking a more suitable classroom.
- B- Apologize to the class for the inconvenience and continue with the session.
- C- Bring in a fan the next day.
- D- Cancel the course until suitable conditions can be met.

Answer:

A

Question 8

Question Type: MultipleChoice

An instructor is teaching an e-commerce infrastructure course and during the lengthy final exercise, it is discovered that one of the student's computers has a faulty component needed to complete the exercise. A replacement component is not available.

What action should the instructor take to allow the student to continue the exercise?

Options:

- A- Quickly replace the faulty component in the student's computer with the working component in the instructor's demonstration system.
- B- Ask the student to observe other student
- C- Ask the student to complete the exercise another day when the computer is ready to work with.
- D- Ask the student to wait for another student to complete the exercise, and then use their computer to complete the exercise.

Answer:

A

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