



**Free Questions for C\_C4H410\_21 by dumpshq**

**Shared by Rocha on 20-10-2022**

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## Question 1

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**Question Type:** MultipleChoice

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You need to split and distribute the opportunity revenue, but you do NOT see a particular employee in the list while performing the distribution. What must be the reason for this? Please choose the correct answer.

### Options:

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- A- The employee is NOT part of the account team.
- B- The employee is NOT part of the sales team.
- C- The employee is NOT part of the sales organization.
- D- The employee is NOT part of the sales org. unit.

### Answer:

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B

## Question 2

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**Question Type:** MultipleChoice

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Which of the following are features of custom report creation in SAP Hybris Cloud for customer? There are 3 correct answers to this question.

**Options:**

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- A- Variable selection is possible.
- B- Custom calculated key figures are allowed.
- C- Direct assignment of a report to a business user is supported.
- D- Custom report creation is supported with a guided procedure.
- E- Custom reports can be created by all users.

**Answer:**

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A, B, D

## Question 3

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**Question Type:** MultipleChoice

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You create sales quote in SAP Hybris Cloud for Customer for which a follow-up sales order must be created in SAP ERP. Which of the following activities must you perform before you create the sales order? There are 2 correct answers to this question.

**Options:**

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- A- Set the pricing status to 'Calculated Successfully'.
- B- Select 'Simulate Order and Return Pricing'.
- C- Select 'Create External Follow Up Document'.
- D- Create a sales quote with products.

**Answer:**

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A, B

## Question 4

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**Question Type: MultipleChoice**

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You need to create a URL mashup on the Account Overview to open a Google search. Which of the following elements are mandatory to configure the mashup? Please choose the correct answer.

**Options:**

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- A- Port Type Package
- B- Port Binding
- C- Description
- D- Category

**Answer:**

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B

## Question 5

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**Question Type: MultipleChoice**

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For which of the following systems does SAP Hybris Cloud for Customer provide standard integration content for regulated products?  
Please choose the correct answer.

**Options:**

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- A- SAP Hybris Marketing

- B-** SAP Hybris Commerce
- C-** SAP ERP
- D-** SAPCRM

**Answer:**

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C

## Question 6

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**Question Type:** MultipleChoice

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When do you implement the Approval process in SAP Hybris Cloud for Customer? There are 3 correct answers to this question.

**Options:**

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- A-** You want different reviewers for a business object based on different conditions.
- B-** You want another user to review a business object before it can be processed further.
- C-** You want to define multiple review processes for the same business object.
- D-** You want the direct approver of a business object to be the reporting line manager.

**E-** You want to define multiple review steps for the same business object.

**Answer:**

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A, B, E

## Question 7

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**Question Type: MultipleChoice**

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In HTML5, what can you do using the field definition link? There are 2 correct answers to this question.

**Options:**

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**A-** Hide an extension field from the master template.

**B-** Add an extension field to the page layout.

**C-** Add an extension field to a form template.

**D-** Add an extension field to a data source.

**Answer:**

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C, D

## Question 8

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**Question Type:** MultipleChoice

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Which of the following activities can you perform with the SAP add-in for Microsoft Excel? There are 2 correct answers to this question.

### Options:

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- A-** Insert SAP Cloud for Customer reports into Microsoft Excel spreadsheet
- B-** Upload Microsoft Excel workbooks to SAP Cloud for Customer
- C-** Share SAP Cloud for Customer report data using Object Linking and Embedding (OLE)
- D-** Publish Microsoft Excel workbooks to Microsoft Sharepoint from SAP Cloud for Customer

### Answer:

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A, B

## Question 9

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**Question Type: MultipleChoice**

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What must you maintain to transfer data into SAP Hybris cloud for customer? Please choose the correct answer.

**Options:**

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- A- Migration Templates
- B- Number ranges for business objects
- C- ID Mapping
- D- Code List Mapping

**Answer:**

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D

## Question 10

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**Question Type: MultipleChoice**

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Which elements in a ticket are uniquely identified using a registered product? There are 2 correct answers to this question.

**Options:**

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- A- Warranty
- B- Service Level Agreements
- C- Contract
- D- Service Entitlements

**Answer:**

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A, D

## Question 11

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**Question Type: MultipleChoice**

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Which of the following initial tasks are required to configure SAP Hybris Cloud for Customer? There are 2 correct answers to this question.

**Options:**

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- A- Define the organizational structure

**B-** Define the business roles

**C-** Set up scoping and fine tuning

**D-** Define the territory structure

**Answer:**

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A, C

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