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## Question 1

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**Question Type:** MultipleChoice

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Before investing further in the project, a customer and the stakeholder of the project wants to be able to visualize the final product. Which elicitation technique should the business analyst (BA) select?

### Options:

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- A- Interface Analysis
- B- Prototyping
- C- Reverse engineering
- D- Observation

### Answer:

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B

## Question 2

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**Question Type:** MultipleChoice

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While working on a major project to replace the billing mechanism at a bank, a major change in scope is discussed. Which approach does the business analyst (BA) use to help determine the formality of the assessment process to be followed to understand the impacts of the scope change?

**Options:**

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- A- Governance
- B- Information management
- C- Stakeholder engagement
- D- Solution

**Answer:**

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C

## Question 3

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**Question Type:** MultipleChoice

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Company A has been engaged to provided solution software to Company B as part of a combined service offering to Company C.

The initiative requires a sub project for Companies A and B learn Company Cs statutory requirements, a sub project for Company A to write custom functionality for the solution, and a sub project for Company B to develop infrastructure and support for the solution as well as the main project of implementation and cutover from Company Cs current data processing solution to the service from Company B, How does the business analyst (BA) assign requirements to the various solution components to ensure all objectives are met?

**Options:**

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- A- Described Design Options
- B- Allocate Requirements
- C- Identify Improvement Opportunities
- D- Define Solution Approaches

**Answer:**

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B

## Question 4

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**Question Type: MultipleChoice**

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The table illustrate the statement of cash flower for a courier company for the last fiscal year:

Due to aggressive market competition the management of the company performed a strategy review and based on their findings and the current market conditions, they came up with strategic and tactical changes in order to keep a competitive market position.

In order to strengthen customer retention strategies through a new competitive advantage, the company is considering implementing a live parcel tracking system. The added value will be that the customers may determine the exact location of the parcel whether it is in a warehouse, crossing the ocean through an overseas the exact location of the parcel whether it is in a warehouse, crossing the ocean through an overseas the ship, or travelling in a delivery truck at any time. The system tracks the location of the parcel by tracking the vehicle in which it is contained. However, for a group of old delivery trucks, it was noticed that the engine sound and vibration disturbed the tracking signal and caused of management would like to sell these vehicles and replace them with newer ones, the Chief Financial Officer (CFO) was strongly against that approach. The CFO argued that instead of hanging tracking devices on the trucks body they can have the truck drivers manually send the truck location from a hand held mobile device every 20 minutes.

What could the business analyst (BA) do to gain consensus between the CFO and other Management?

### Options:

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- A- Calculate the costs incurred by each option
- B- Recommend and present a completely new option
- C- Compare each option against an industry benchmark
- D- Estimate the potential value delivered by each option

### Answer:

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D

## Question 5

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**Question Type:** MultipleChoice

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The table illustrate the statement of cash flower for a courier company for the last fiscal year:

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The CFO's resistance to replacing the older vehicles represents which type of cost?

**Options:**

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A- Maintenance

B- Operating

C- Opportunity

D- Sunk

**Answer:**

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B

## Question 6

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**Question Type:** MultipleChoice

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An insurance company wants to implement a business intelligence solution to consolidate data from various different internal system to provide a better understanding of their customer base.

A business analysis (BA) is engaged to put together a tender (bid) to be sent to various business intelligence providers and implementation partners. Among other information the business analysis request the following:

- \* Licensing costs for year 0 based on needing 1 Central processing Unit (CPU) license
- \* Licensing costs for specific user types such as Report Creators Online Analytical Process (OLAO) user and Power users
- \* Predicted licensing costs for renewing in Years 1 and 2

\* Full implementation costs

After reviewing the received vendor responses the project team shortlists the candidates to 3 and the BA structures the received information as follows:

		Company A	Company B	Company C
License Costs	Year 0	\$323,458	\$373,555	\$400,244
	Years 1 and 2 Total	\$270,092	\$202,086	\$214,096
Implementation Costs		Phase 1a: 28,500 fixed price (30 days) Phase 1b: 55,000 fixed price (60 days) Phase 2: 121,500 fixed price (120 days)	150 days @ \$1,500 per day	159 days @ \$1,350 per day

The Insurance company has a maximum bucket of \$310,000 for the entire to implementation and operation over the first three years. Which vendor or vendors meet that criteria?

### Options:

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- A- Both companies B and C
- B- Company B
- C- Company A
- D- Both companies A and C

### Answer:

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C

## Question 7

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**Question Type:** MultipleChoice

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What kind of analysis must the BA do to determine if one of the systems is better suited to be modified and upgraded?

**Options:**

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- A- Risk Analysis
- B- Stakeholder Analysis
- C- Process Analysis
- D- Decision Analysis

**Answer:**

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D

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