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Question 1

Question Type: DragDrop

Your customer asks you to explain the benefits that the HPE GreenLake consumption model can provide.

Match the GreenLake benefits to their outcomes.

Benefit		Outcome
Managed by you, HPE and HPEPE Partners		Provides customers with a simple point-and-click automated provisioning
Pay-per-use		Provides financial flexibility for customers, frees up capital, and provides better control costs
Scale up and down		Manages capacity ahead of demand and allows customers to easily add resources when they are needed
Self-service		Allows customer IT employees to be more productive within an organization

Question 2

Question Type: DragDrop

Match each HPE tool with its business value.

Tool	Business Value
HPE Product Bulletin	Accurately size and efficiently deliver world-class solutions on HPE GreenLake Lighthouse, which powers HPE GreenLake Cloud Services and HPE infrastructure.
HPE CloudPhysics	Aides with the purchase, sale, and support of HPE solutions by providing technical overviews and specifications.
Solution Sales Enablement Tool	Provides curated information about HPE strategy and solutions as well as sales, marketing, and technical information aligned to specific solutions.
HPE Seismic	Provides data-driven insights to improve IT performance, ROI, and data protection through analysis of IT metadata.

Question 3

Question Type: MultipleChoice

Over the next two years, your customer Plans to expand from 25 to 75 employees. They currently have limited space in the server rack and will need to purchase additional servers as the business grows.

Which server type Should you recommend?

Options:

- A- Synergy12000
- B- ML 350
- C- DL360
- D- Apollo 4200

Answer:

C

Explanation:

This is because the HPE ProLiant DL360 Gen10 server is a rack server that delivers security, agility and flexibility without compromise. It supports the Intel Xeon Scalable processor with up to a 60% performance gain and 27% increase in cores, along with 2933 MT/s HPE DDR4 SmartMemory supporting up to 3.0 TB with an increase in performance of up to 82%.¹ It also has a small footprint and can fit in a limited space.

Question 4

Question Type: MultipleChoice

What is a feature Of the MSA 2060 storage array?

Options:

- A- Gains AI and machine learning operational through InfoSight
- B- Encryption can be enabled by adding 2 self-encrypted drives through Full Disk Encryptbn
- C- Supports a mixture Of both SSD and HDDs within the same system
- D- Deduplication and compression are non-intrusive and in-line

Answer:

C

Explanation:

This is because the HPE MSA 2060 Storage solution supports a mixture of 3.5 inch LFF and 2.5 inch SFF expansion enclosures for a maximum of 9 enclosures (10 total including the array). You can start small and scale as needed with any combination of SSDs, Enterprise SAS or MidLine SAS HDDs¹².

Question 5

Question Type: DragDrop

Match the HPE server models With the appropriate specification.

Answer:

Question 6

Question Type: DragDrop

Match the protocol to a fundamental approach for storing data

a. (Each option may be used once, more than once, or not at all.)

NAS	Answer Area	<input type="text"/>	Block access using a FC protocol.
SAN		<input type="text"/>	Block access using FCoE protocol.
		<input type="text"/>	Sharing files over industry standard protocols such as NFSv4
		<input type="text"/>	Block access using the iSCSI protocol.

Question 7

Question Type: MultipleChoice

you need to explain how the HPE GreenLake platform can help your customers business become more agile.

What information you provide? (Select two)

Options:

- A- customers can control costs Since advanced metering allows them to only pay for what is used.
- B- The HPE GreenLake platform is always managed by HPE, reducing the need for internal IT staff.
- C- HPE actively monitors, manages, and deploys capacity ahead of demand so the customer can scale With ease within an installed buffer
- D- HPE GreenLake provides infinite scale to the customer at no additional cost with its scale up policy.
- E- HPE GreenLake provides a larger hardware portfolio than traditional HPE hardware solutions

Answer:

A, C

Explanation:

HPE GreenLake is a cloud services platform that delivers on-demand capacity and planning, combining the agility and economics of the public cloud with the security and performance of on-premises IT. Some of the benefits of HPE GreenLake include:

Customers can control costs since advanced metering allows them to only pay for what is used: HPE GreenLake offers a pay-per-use model that aligns costs with actual usage, reducing overprovisioning and improving cash flow. Customers can also scale up or down as needed and only pay for what they use.

HPE actively monitors, manages, and deploys capacity ahead of demand so the customer can scale with ease within an installed buffer: HPE GreenLake provides customers with buffer capacity that is ready to use in minutes, not months, enabling them to respond quickly to changing business needs. Customers can also access a range of cloud services from HPE and partners through a self-service portal.

Question 8

Question Type: MultipleChoice

A customer needs an open-source container orchestration system that supports cloud-native applications area provides support for containers with persistent storage at the same time.

Which platform should you recommend?

Options:

A- Kubernetes

B- openstack Neutron

C- Hadoop

D- Hortonworks Data Platform

Answer:

A

Explanation:

Kubernetes is an open-source system for automating deployment, scaling, and management of containerized applications. It groups containers that make up an application into logical units for easy management and discovery. Kubernetes supports cloud-native applications that are designed to run on distributed and dynamic environments.

Kubernetes also supports containers with persistent storage by providing various options such as:

Persistent Volumes: These are abstracted storage resources that can be provisioned by administrators and consumed by users without worrying about the underlying storage implementation.

Persistent Volume Claims: These are requests for storage by users that can be dynamically or statically bound to Persistent Volumes.

Storage Classes: These are ways to describe different kinds of storage offered by a cluster, such as SSD or HDD, performance or capacity, etc.

Volume Snapshots: These are point-in-time copies of Persistent Volumes that can be used for backup or restoration purposes.

Container Storage Interface: This is a standard interface that allows Kubernetes to communicate with various storage vendors and plugins.

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