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Question 1

Question Type: MultipleChoice

An administrator supporting a global team of salesforce users has been asked to configure company settings

Choose 2 options

Options:

- A) Currency Locale
- B) Default Language
- C) Password Policy
- D) Login Hours

Answer:

A, B

Question 2

Question Type: MultipleChoice

Cloud Kicks has created a screen flow for their sales team to use when they add new Leads. The screen flow collects name, email, and shoe preference.

Which two things should the administrator do to display the screen flow?

Choose 2 answers

Options:

- A)** Create a tab and add the screen flow to the page.
- B)** Install an app from the AppExchange.
- C)** Add the flow in the utility bar of the console.
- D)** Use a flow element and add the screen flow to the record page.

Answer:

A, D

Question 3

Question Type: MultipleChoice

Cloud Kicks users are seeing error messages when they use one of their screen flows. The error messages are confusing but could be resolved if the users entered more information on the account before starting the flow.

How should the administrator address this issue?

Options:

- A)** Use a fault connector and display a screen with text explaining what went wrong and how to correct it.
- B)** Remove validation rules so that the users are able to proceed without complete records.
- C)** Create a permission set to allow users to bypass the error.
- D)** Uncheck the End User Flow Errors box in Setup.

Answer:

A

Question 4

Question Type: MultipleChoice

The administrator at Cloud Kicks updated the custom object Event to include a lookup field to the primary contact for the event. When running an event report, they want to reference fields from the associated contact record.

What should the administrator do to pull contact fields into the custom report?

Options:

- A) Create a new report type with Event as the primary object and Contact as a related object.
- B) Use a dashboard with filters to show Event and contact data as requested.
- C) Configure formula fields on Event to populate contact information.
- D) Edit the custom Event report type and add fields related via lookup.

Answer:

D

Question 5

Question Type: MultipleChoice

Ursa Major Solar has a path on Case. The company wants to require its users to follow the status values as they are on the path. Agents

should be prohibited from reverting the Case back to a previous status.

Options:

- A) Global Value Picklists
- B) Predefined Field Values
- C) Validation Rules
- D) Dependent Picklists

Answer:

C

Question 6

Question Type: MultipleChoice

DreamHome Realty just announced its new Home Concierge offering. This product is unlike anything the company has offered in the past and follows a different business model.

What should the administrator configure to meet this requirement?

Options:

- A) Create a new approval process.
- B) Create a new Opportunity product.
- C) Create a quick action.
- D) Create a new sales process.

Answer:

D

Question 7

Question Type: MultipleChoice

A new sales rep at Ursa Major Solar has a qualified lead that is ready for conversion.

When using the Lead conversion process, which two records can be created?

Choose 2 answers

Options:

- A) Campaign
- B) Contact
- C) Account
- D) Case

Answer:

B, C

Question 8

Question Type: MultipleChoice

The sales manager at Cloud Kicks approves time off for their employees. They asked the administrator to ensure these requests are seen and responded to by a backup manager while the sales manager is out on vacation.

What should the administrator use to fulfill the requirement?

Options:

- A) Delegated Approver
- B) Approval History Related List
- C) Delegated Administrator
- D) Two-Step Approval Process

Answer:

A

Question 9

Question Type: MultipleChoice

An administrator needs to store the ID of a record type for later use in a flow.

Which kind of variable should the administrator use?

Options:

- A) Record variable

B) Boolean variable

C) Text variable

D) ID variable

Answer:

C

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