



**Free Questions for Nonprofit-Cloud-Consultant by dumpssheet**

**Shared by Barker on 06-06-2022**

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## Question 1

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### Question Type: MultipleChoice

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A nonprofit's system admin has seen this error message multiple times:

Npsp,TDTMCCContact:execution of AfterUpdate caused by : System,SObjectException:Invalid field gender\_c Contact (npsp)

How should the admin troubleshoot this?

### Options:

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- A- Check to make sure there are no invalid values in the gender field on Contact records.
- B- Verify that all Reciprocal Relationships are mapped to gender field values.
- C- Check that Salutations have been mapped to gender field values.
- D- Verify the correct field for gender is specified in Relationship settings.

### Answer:

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A

## Question 2

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**Question Type: MultipleChoice**

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A nonprofit has a large volume of contacts, accounts, and address records and wants to migrate all of its data into NPSP.

What are two considerations?

Choose 2 answers

**Options:**

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- A-** Managing multiple addresses introduces more complexity.
- B-** Three addresses per contact or organization can be migrated into NPSP.
- C-** The default address is updated on a nightly basis.
- D-** Address records consume additional data storage.

**Answer:**

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A, D

## Question 3

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**Question Type: MultipleChoice**

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A nonprofit uses Salesforce for fundraising and managing its educational programs. Its membership data is stored in a proprietary membership management system. The nonprofit wants real-time insights into whether its donors are members, their renewal dates, and other related data points. The membership data only needs to be viewed.

What should a consultant recommend to meet the requirement?

**Options:**

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- A-** Utilize Salesforce Connect to store this information in External Objects.
- B-** Utilize Big Objects to store this information in Custom Objects.
- C-** Utilize Salesforce Connect to store this information in Custom Objects.
- D-** Utilize Big Objects to store this information in External Objects.

**Answer:**

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C

## Question 4

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**Question Type:** MultipleChoice

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A nonprofit runs a large scholarship program for high-school graduates. It wants to use Salesforce to help with accepting external scholarship applications, reviewing processes, and tracking requirements.

Which two solutions should the consultant recommend to meet this requirement?

Choose 2 answers

**Options:**

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**A-** NPSP Opportunities with GAU Allocation

**B-** Web-to-lead form

**C-** Experience Cloud

**D-** Outbound Funds Module

**Answer:**

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B, D

## Question 5

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**Question Type:** MultipleChoice

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Which two objects in the Program Management Module are directly connected to objects in Nonprofit Cloud Case Management?

Choose 2 answers

**Options:**

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A- Client Alert

B- Case

C- Service Delivery

D- Program

**Answer:**

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B, C

**Explanation:**

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The PMM has two main objects ---Programs and Services--- and several objects that connect those objects together with contacts and household accounts

## Question 6

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**Question Type: MultipleChoice**

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A nonprofit wants to present active volunteer sites on a map which should be visible without logging in.

Which tool would support this requirement?

**Options:**

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**A-** Tableau CRM

**B-** Tableau Public

**C-** Custom Report

**D-** Custom Dashboard

**Answer:**

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B

## Question 7

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**Question Type: MultipleChoice**

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A nonprofit using NPSP wants to track all donations that go to a designated fund.

How should a consultant meet this requirement?

**Options:**

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- A-** Create an Opportunity record type called 'Funds'.
- B-** Create a General Accounting Unit record for the designated fund.
- C-** Create a custom object to track fund accounts.
- D-** Create a GAU Allocation record for the designated fund.

**Answer:**

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D

## Question 8

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**Question Type:** MultipleChoice

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A consultant is assisting a nonprofit in its data integration and mapping between two systems. The consultant is unsure when a particular field was added to NPSP.



Where can the consultant find the NPSP version number for the field in question?

**Options:**

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- A- Schema Builder
- B- NPSP package details
- C- Custom field definition detail
- D- NPSP Data Dictionary

**Answer:**

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D

**Explanation:**

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<https://powerofus.force.com/s/article/NPSP-Which-Version-Am-I-Using>

## Question 9

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**Question Type: MultipleChoice**

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A nonprofit wants to deploy Nonprofit Cloud Case Management into its production org.

Which two prerequisites should be considered prior to installing Case Management?

Choose 2 answers

**Options:**

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- A- Install NPSP
- B- Enable My Domain
- C- Ensure appropriate licenses are provisioned
- D- Ensure Volunteers for Salesforce is properly configured

**Answer:**

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A, B

## Question 10

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**Question Type:** MultipleChoice

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A nonprofit wants to collect information online about volunteers who are new to the nonprofit, including names and contact details, skill sets, and availability. The nonprofit already uses NPSP and Volunteers for Salesforce and wants to create a report with this information.

What are two ways the consultant can meet the requirement?

Choose 2 answers

**Options:**

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- A-** Collect contact information during job sign up via Job Listings.
- B-** Attach emails from volunteers with their information to Contact records.
- C-** Set up a Personalized Volunteer Page on the nonprofit's website.
- D-** Add the Volunteer Sign Up form to the nonprofit's website.

**Answer:**

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C, D

## Question 11

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**Question Type:** MultipleChoice

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A nonprofit is using Nonprofit Cloud Case Management. Case managers need to share the initial, midterm, and final client assessments; updates or notes on the client; and pertinent alerts about the client with other staff within the nonprofit who also provide services to the client.

Which two approaches should a consultant recommend to meet the requirement?

Choose 2 answers

**Options:**

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- A-** Create Sharing Rules for Assessments, Client Notes, and Client Alerts that share these with the public group.
- B-** Create a Public Group of staff that need access to this information.
- C-** Create a permission set that grants Read/Write access to Assessments, Client Notes, and Client Alerts objects.
- D-** Create a Private Group of staff that need access to this information.

**Answer:**

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A, C

## Question 12

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**Question Type: MultipleChoice**

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A nonprofit needs to send automated renewal emails on a 30/60/90/180-day cadence. Each email template needs to be different based on the members' website visits.

Which solution should a consultant recommend?

**Options:**

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A- Pardot

B- Apex

C- Workflow

D- Flow

**Answer:**

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A

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