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**Shared by Duffy on 12-12-2023**

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# Question 1

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**Question Type:** MultipleChoice

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Which planning dimensions are supported in projects?

Note: There are 3 correct answers to this question.

**Options:**

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A- Revenue

B- Quality

C- Time

D- Cost

E- Cashflow

**Answer:**

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C, D, E

# Question 2

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**Question Type: MultipleChoice**

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Which activities are available in the over the counter sales process?

Note: There are 2 correct answers to this question.

**Options:**

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- A- Managing receivables
- B- Creating quotes
- C- Managing warehouse tasks
- D- Outbound delivery

**Answer:**

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B, D

## Question 3

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**Question Type: MultipleChoice**

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On which of the following granularities can you value inventory?

Note: There are 2 correct answers to this question.

**Options:**

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A- Product Specification

B- Company

C- Business Residence

D- Identified Stock

**Answer:**

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A, D

## Question 4

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**Question Type: MultipleChoice**

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Which reporting principles separate receivables and payables by profit center?

Note: There are 2 correct answers to this question.

**Options:**

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- A- Profit center and segment reporting
- B- Profit center and segment reporting with balancing
- C- Profit center and segment reporting with splitting
- D- Profit center and segment reporting with clearing

**Answer:**

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B, C

## Question 5

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**Question Type: MultipleChoice**

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In which phase of an implementation project do you set up your organizational structure in SAP Business

ByDesign?

**Options:**

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A- Integrate and Extend

B- Fine-Tune

C- Scoping

D- Prepare

**Answer:**

---

D

## Question 6

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**Question Type:** MultipleChoice

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Which of the following "Common Tasks" create tasks in the Physical Inventory work center?

Note: There are 2 correct answers to this question.

**Options:**

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A- 'New Product Count'

**B-** 'New Logistics Area Count'

**C-** 'Change of Stock'1

**D-** 'New Inventory Adjustment'

**Answer:**

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A, B

## Question 7

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**Question Type:** MultipleChoice

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Which inspection types are supported to manage product quality?

Note: There are 3 correct answers to this question.

**Options:**

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**A-** Final inspection - service execution

**B-** Receiving inspection - supplier delivery

- C- In-process inspection - production
- D- Receiving inspection - customer return
- E- Final inspection - spare parts pick up

**Answer:**

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A, C, E

## Question 8

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**Question Type:** MultipleChoice

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How can a supply planning run be started in SAP Business ByDesign?

Note: There are 2 correct answers to this question.

**Options:**

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- A- Manually, for a single sales order
- B- Automatically, for a forecast horizon



**C-** Manually, for single- or multi- BoM levels

**D-** Automatically, for single- or multi- BoM levels

**Answer:**

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C, D

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