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Question 1

Question Type: MultipleChoice

What determines the plan layout in the Planning Apps for Sales (100) scope item? Note: There are 2 correct answers to this question.

Options:

- A- Dimensions defined by the user
- B- Plan data defined by the user
- C- Attributes defined by the user
- D- Versions defined by the user

Answer:

A, C

Question 2

Question Type: MultipleChoice

What are some characteristics of public cloud? Note: There are 2 correct answers to this question.

Options:

- A- Perpetual license
- B- Lower total cost of ownership
- C- Multi-tenant server
- D- Software installation on customer site

Answer:

B, C

Question 3

Question Type: MultipleChoice

What provides a foundation for the SAP Cloud ERP where integrations and extensions live?

Options:

- A- SAP Discovery Center
- B- SAP ABAP Environment
- C- SAP Business Accelerator Hub
- D- SAP Business Technology Platform

Answer:

D

Question 4

Question Type: MultipleChoice

Which of the following are captured in a completed Digital Discovery Assessment? Note: There are 2 correct answers to this question.

Options:

- A- Known integration requirements

- B-** SAP Fiori application extensions
- C-** Business role requirements
- D-** Target customer go-live date

Answer:

A, C

Question 5

Question Type: MultipleChoice

Which layer of SAP S/4HANA provides a universal language to read and process data across different applications?

Options:

- A-** Core Data Services
- B-** SAP Fiori
- C-** SAP HANA
- D-** SAP Business Suite

Answer:

A

Question 6

Question Type: MultipleChoice

Which tools does SAP provide to make it easier for customers to maintain their SAP S/4HANA Cloud systems after a release upgrade?

Note: There are 2 correct answers to this question.

Options:

A- Release Assessment and Scope Dependency Tool

B- SAP Signavio Process Navigator Tool

C- What's New Viewer Tool

D- Test Automation Tool

Answer:

B, D

Question 7

Question Type: MultipleChoice

Where do you find industry cloud solutions to address a customer's unique requirement?

Options:

- A- SAP Signavio Process Navigator
- B- SAP Business Technology Platform
- C- SAP Discovery Center
- D- SAP Store

Answer:

B

Question 8

Question Type: MultipleChoice

What organizational element is used with the combination of sales organization and distribution channel to form a sales area?

Options:

A- Sales office

B- Sales group

C- Division

D- Plant

Answer:

C

Question 9

Question Type: MultipleChoice

Which organizational unit do you use to produce materials or provide goods and services?

Options:

- A- Company code
- B- Sales organization
- C- Storage location
- D- Plant

Answer:

D

Question 10

Question Type: MultipleChoice

Which organizational unit represents an independent accounting unit?

Options:

- A- Sales Organization

B- Distribution Channel

C- Division

D- Company Code

Answer:

D

Question 11

Question Type: MultipleChoice

Which organizational element determines that the sales area can belong to only one company code?

Options:

A- Division

B- Distribution channel

C- Plant

D- Sales organization

Answer:

D

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