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Question 1

A new custom object called Invoices need to have an invoice date for the date and time itwas invoiced.

Which field type should be selected for this?

Options:

A- Date

B- Date/Timestamp

C- Date/Time

D- Time

Answer:

C

Question 2

An app builder has modified a Lightning record page for a case and has added an email button item to the page layout; however, users are unable to see the new item on the layout.

What are two potential reasons why users are unable to view the item on the Case Lightning record page?

Choose 2 answers

Options:

A- The page layout includes the case feed component.

B- The email button contains JavaScript.

C- The case page layout also contains custom buttons.

D- The page layout excludes the case feed component.

Answer:

B, D

Question 3

Question Type: **MultipleChoice**

Universal Containers uses Contracts for agreements with customers. A sales manager is required to provide approval for contracts and director approval for any contract over $10,000.

Which two options should an app builder use to ensure all contracts route for the correct approval and also prevent the sales rep from making changes to the record while it is being approved7

Choose 2 answers

Options:

A- Create an approval process on the Contract object with criteria set on a second approval step set as 'Amount__c > 10,000' and set the approver as director.

B- Create an approval process on the Contract object and set the field for 'Next Automated Approver Determined By' as Manager'.

C- Create a validation rule on the Contract object that prevents updates to the contract record while it is being reviewed.

D- Create an approval process on the Contract object with one step for each sales manager that sets the approver as the director.

Answer:

B, D

Question 4

Universal Containers (UC) maintains information for over 2 million assets in an external system. UC needs to access these assets in real-time data in Salesforce and is nearing the data storage limits.

What feature could an app builder recommend UC use?

Options:

A- Data Loader

B- Salesforce Connect

C- Salesforce to Salesforce

D- Data Export Wizard

Answer:

A

Question 5

UC wants to standardize their business logic. They want to ensure that workflow order is guaranteed to the same each time. Which feature can be used to accomplish this? Select 2

Question 6

Question Type: **MultipleChoice**

accounts and a secondary master detail relationship with contacts. The app builder has requirement to change the primary master relationship to lookup. What happens to the master detail relationship with contacts?

Options:

A- The contacts master detail field is deleted from the object

B- The contacts master detail becomes the primary

C- The contacts master detail also converts to lookup

D- The contacts master detail values are cleared from invoice

Answer:

B

Question 7

Question Type: **MultipleChoice**

Universal Container want to store an area code and wants to be able to search for it in applications (apex). Which are possible fields to store the dat

a. Choose 2

Options:

A- Phone

B- Number

C- Text

D- Multi Picklist

E- Email

Answer:

B, C

Question 8

Question Type: MultipleChoice

Universal Containers wants to rollout new product bundles with several pricing options. Pricing options include product-price bundles, account specific pricing and more. Which product satisfies the needs?

Options:

A- Workflow on Opportunity/Opportunity Product

B- Formula fields on Opportunity/Opportunity Product

C- Lightning process builder

D- Custom AppExchange-app for product-pricing

Answer:

A, B, C

Question 9

Question Type: MultipleChoice

What is the capability of sandbox template ? Select 2

Options:

A- Specify the data range for data being replicated in a partial copy sandbox environment

B- Save a template for re-use when creating a partial copy sandbox environment

C- Specify the objects whose data should be replicated in the partial copy sandbox environment

D- Create a partial copy sandbox from a partial copy sandboxes environment

Question 10

Question Type: **MultipleChoice**

A sales manager would like to look at an Account record and view charts of all of the related open opportunities, closed/won opportunities and open cases. How many report charts can be added to the Account page layout to meet this requirement?

Options:

A- 3

B- 4

C- 2

D- 1

Answer:

C