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Question 1

Question Type: MultipleChoice

What did the acquisition of SGI add to the HPE portfolio?

Options:

- A- user and entity and behavior analytics
- B- InfoSight predictive analytics
- C- high-performance computing for real-time analytics
- D- metering of IT resource usage

Answer:

C

Question 2

Question Type: MultipleChoice

A customer is concerned about security and compliance with regulations. Which benefit does an HPE hosted desktop solution provide?

Options:

- A- It automatically deploys patches to all desktops at the network edge.
- B- It ensures that all data remains securely in the data center.
- C- It includes security monitoring as a service as part of the solution.
- D- It embeds a silicon root of trust in every desktop.

Answer:

B

Question 3

Question Type: MultipleChoice

What is one way companies are employing Industrial IoT to become more efficient?

Options:

- A- using intelligent sensors to track inventory and shipments
- B- using drones to monitor vehicles coming into and out of their facilities
- C- installing 'smart' entertainment systems to entice employees to spend more time at work
- D- providing employees with fitness trackers to ensure employees are active

Answer:

A

Question 4

Question Type: MultipleChoice

Which benefit can customers obtain from an HPE Intelligent Workspace solution?

Options:

- A- increased facilities ROI and improved productivity

- B-** reduced application provisioning time and enhanced DevOps
- C-** lower storage TCO and faster insights from analytics
- D-** reduced overprovisioning in the data center and lower TCO

Answer:

A

Question 5

Question Type: MultipleChoice

Which comment indicates a customer could benefit from an HPE Intelligent Workspace solution?

Options:

- A-** 'We have implemented an open floor plan and collaboration tools but are not seeing the expected results.'
- B-** 'We want to enhance our mobile applications in order to provide special offers to our best customers.'
- C-** 'We are placing limits on the use of employees' personal devices in the workplace.'
- D-** 'We cannot keep up with the number of requests for guests to join our network.'

Answer:

A

Question 6

Question Type: MultipleChoice

Which solution allows customers to independently scale compute and storage resources and to redefine them dynamically?

Options:

A- HPE SGI

B- HPE Synergy

C- HPE ProLiant Gen10

D- HPE Nimble

Answer:

B

Question 7

Question Type: MultipleChoice

How does HPE Flexible Capacity benefit customers?

Options:

- A-** It allows them to meet their anticipated OPEX needs by prepaying for capacity at discounted prices.
- B-** It provides a public cloud solution, allowing them to migrate their services to an easily accessible cloud.
- C-** It allows them to have the infrastructure capacity that they need but pay only for what they use.
- D-** Its on-premises-only workload deployment strategy saves them the expense of deploying workloads off premises.

Answer:

C

Question 8

Question Type: MultipleChoice

What has been a hallmark of HPE from the time it started?

Options:

- A- innovative solutions
- B- converged infrastructure
- C- conventional paradigms
- D- IT as a service

Answer:

A

Question 9

Question Type: MultipleChoice

A customer is interested in open source cloud technologies. What should you tell the customer about HPE Hybrid IT solutions?

Options:

- A- HPE has years of expertise in proprietary cloud technologies, which are a better fit for most customers.
- B- HPE recommends open source approaches only for customers who need to integrate with Amazon Web Services (AWS).
- C- HPE has extensive partnerships with open source projects such as OpenStack and Cloud Foundry.
- D- HPE recommends against open source-based solutions because they tend to lock customers in.

Answer:

C

Question 10

Question Type: MultipleChoice

Which HPE acquisition provides solutions that help customers secure their IoT devices?

Options:

- A- Cloud Cruiser

B- SimpliVity

C- Niara

D- SGI

Answer:

C

Question 11

Question Type: MultipleChoice

The need for greater agility is creating a need for a new role for IT. What is one way that IT's role is changing?

Options:

A- IT provides a competitive advantage for the company.

B- IT needs to plan more extensively before making any changes.

C- IT now makes most purchasing decisions on its own.

D- IT plays a supportive role in the background.

Answer:

A

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