



**Free Questions for IPQ-499 by ebraindumps**

**Shared by Kaufman on 15-04-2024**

**For More Free Questions and Preparation Resources**

**Check the Links on Last Page**

## Question 1

---

**Question Type:** MultipleChoice

---

How can you create a quote from an existing asset?

### Options:

---

- A- Using the Change to Quote action button
- B- From the Quotes tab
- C- From the Opportunities tab
- D- From the Orders tab

### Answer:

---

A

## Question 2

---

**Question Type:** MultipleChoice

---

Which TWO statuses are seen by default from the Orders tab?

**Options:**

---

- A- State of tasks within an Orchestration Plan
- B- State of the Orchestration Plan itself
- C- Salesforce Status
- D- Salesforce Industries Order Status
- E- PONR Status

**Answer:**

---

C, D

## Question 3

---

**Question Type:** MultipleChoice

---

In the context of order cancellation, how is a supplemental order created?

**Options:**

---

- A- The same way any other order 's created
- B- Similar to any other New Order, but the Order Type f Id is :e:'Supplemental' in the picklist
- C- Automatically by CPQ when an order s canceled
- D- Automatically by OM when an order is canceled

**Answer:**

---

C

## Question 4

---

**Question Type: MultipleChoice**

---

Industries CPQ and Industries OM support canceling the entire order, or part of an order.

**Options:**

---

- A- True

**B-** False

**Answer:**

---

A

## Question 5

---

**Question Type:** MultipleChoice

---

Which of the following are contained in the shared catalog? (Select THREE)

**Options:**

---

**A-** Decomposition Relationships

**B-** Decomposition States

**C-** Commercial Products

**D-** Technical Products

**E-** Orchestration Plans

**Answer:**

---

A, C, D

## Question 6

---

**Question Type:** MultipleChoice

---

A guided process allows you to create new product bundles in the Cart.

**Options:**

---

**A-** True

**B-** False

**Answer:**

---

B

## Question 7

---

**Question Type: MultipleChoice**

---

Choose the correct definition for "asset".

**Options:**

---

- A-** An irreplaceable item of high value
- B-** A product or service the customer has already purchased
- C-** Any commercial or technical item required for a customer purchase

**Answer:**

---

B

## Question 8

---

**Question Type: MultipleChoice**

---

The take-me-there feature in the Cart:

**Options:**

---

- A- Directs you to the customer account page
- B- Takes you to the product configuration in the master product catalog
- C- Provides optional guidance on item configuration
- D- Shows you where more details are needed to complete the order

**Answer:**

---

D

## Question 9

---

**Question Type: MultipleChoice**

---

Rules help keep you from submitting an inaccurate order.

**Options:**

---

- A- True



**B-** False

**Answer:**

---

A

**To Get Premium Files for IPQ-499 Visit**

**<https://www.p2pexams.com/products/ipq-499>**

**For More Free Questions Visit**

**<https://www.p2pexams.com/salesforce/pdf/ipq-499>**

