



**Free Questions for Nonprofit-Cloud-Consultant by
ebraindumps**

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Question 1

Question Type: MultipleChoice

Which Salesforce resource should an admin use to search for nonprofit user groups in a particular region or state?

Options:

- A- AppExchange
- B- Trailhead
- C- Trailblazer Community
- D- Salesforce Help

Answer:

C

Question 2

Question Type: MultipleChoice

A consultant is migrating historic donation records into a nonprofit's Salesforce org. Many of these donations were paid in multiple installments.

What should the consultant do to correctly match the Payments to the Opportunities?

Options:

- A- Set the Stage field to 'Closed Lost'.
- B- Delete the automatically created payments.
- C- Check the Do Not Automatically Create Payment field.
- D- Change the Opportunity record type to an excluded value.

Answer:

C

Question 3

Question Type: MultipleChoice

A community foundation administers a scholarship fund that awards multiple scholarships a year. The foundation wants to use Nonprofit Cloud to track and review applications and record the scholarship recipients, award amounts, and dates.

What should a consultant recommend to meet the requirement?

Options:

- A-** Use the Grant Opportunity Record Type and the Primary Contact field for the recipient in NPSP.
- B-** Set up the Outbound Funds Module and connect the Funding Request to Contacts for the recipient.
- C-** Set up the Program Management Module and use Program Cohort with Program Engagement for the recipient.
- D-** Create an Opportunity Record Type for Scholarships and Primary Contact field for the recipient in NPSP.

Answer:

B

Question 4

Question Type: MultipleChoice

A nonprofit wants to make a substantial technology shift that will affect multiple teams and departments.

Which two initial steps should a consultant discuss with the nonprofit?

Choose 2 answers

Options:

- A- Form a powerful guiding coalition.
- B- Summarize final technology implementation steps.
- C- Deploy features to meet departmental requirements.
- D- Establish a sense of urgency.

Answer:

C, D

Question 5

Question Type: MultipleChoice

A nonprofit wants a report of all memberships that will expire in exactly 30 days.

How should a consultant filter a report on Membership End Date?

Options:

- A- Membership End Date is equal to NEXT 30 DAYS.
- B- Membership End Date is equal to or less than NEXT 30 DAYS.
- C- Membership End Date is equal to or greater than NEXT 30 DAYS.
- D- Membership End Date equals NEXT 30 DAYS and does not equal NEXT 29 DAYS.

Answer:

D

Question 6

Question Type: MultipleChoice

A nonprofit needs to load approximately 3 million records into Salesforce.

Which API will load the data in the most efficient manner?

Options:

A- Bulk API

B- SOAP API

C- REST API

D- Streaming API

Answer:

A

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