



Free Salesforce Certified Industries CPQ Developer (Ind-Dev-201) Practice Questions

Shared by Donovan on 13-08-2026

For More Free Questions and Preparation Resources

Check the Links on Last Page



Question 1

Question Type: MultipleChoice

A developer is creating a website for a communications company. As part of the site experience, the developer needs to retrieve products and display them to anonymous users for selection.

Options:

- A- Digital Commerce API - Get Offers By Catalog (getOffersByCatalogCode)
- B- Cart-Based API - Get Cart Items (getCartsItems)
- C- Digital Commerce API - Get Offer Details (getOfferDetails)
- D- Cart-Based API - Get List of Products API (getCartsProducts)

Answer:

C

Question 2

Question Type: MultipleChoice

Product attributes are stored:

Note: This question displayed answer options in random order when taking this Test.

Options:

- A- in JSON format in a field on the Product2 object
- B- As name/value pairs on the Attribute2 object
- C- In individual fields on the product record
- D- As a binary attachment

Answer:

A

Question 3

Question Type: MultipleChoice

Asset-based ordering capabilities are powered by which OmniStudio features?

Options:

- A- OmniScript and Integration Procedures
- B- FlexCards and OmniScript
- C- Calculation Procedures and Matrices
- D- OmniScript and Calculation Matrices

Answer:

C

Question 4

Question Type: MultipleChoice

In Vlocity Context Rules, what is a context mapping?

Note: This question displayed answer options in random order when taking this Test.

Options:

- A- a link to data stored in sObjects, calculated using a function, or typed in during design-time
- B- A variable that stores rule condition values
- C- Therelational path from a root sObject, such as an Order, to related sObjects, such as Account
- D- A multi-dimensional array of sObject data

Answer:

A

Question 5

Question Type: MultipleChoice

A parent/child price list would be useful for: (Choose TWO)

Note: This question displayed answer options in random order when taking this Test.

Options:

- A- Creating child price lists for different regions
- B- Applying rules to child price lists
- C- Changing the pricing of child products in bundles
- D- Changing the pricing of the parent product in a bundle

Answer:

B

Question 6

Question Type: MultipleChoice

A company wants to automatically decrease the price of a smartphone product within specified time frames.

What should a developer configure to meet this requirement?

Options:

- A- A promotion and time policies
- B- A price list entry with affectivity time frames
- C- A context rule on the smartphone product and time policies
- D- Multiple price lists with affectivity time frames

Answer:

D

Question 7

Question Type: MultipleChoice

Discounts can only be created in the Product Console

Options:

- A- True
- B- False

Answer:

B

Question 8

Question Type: MultipleChoice

An Advanced Rule can have how many filters?

Note: This question displayed answer options in random order when taking this Test.

Options:

- A- 1
- B- 1 or more
- C- 0, 1 or more
- D- 0-3

Answer:

C

Question 9

Question Type: MultipleChoice

Which two use cases are supported using context rules?

Options:

- A- If a customer qualifies for a promotion
- B- If a penalty applies when cancelling a promotion
- C- Modifying product attribute values
- D- Requiring another product when a product is added to the cart
- E- When one product is added to the card another product is excluded
- F- Recommending another product when a product is added to the cart

Answer:

D

Question 10

Question Type: MultipleChoice

When using range attribute-based pricing, where do you specify the values for each range?

Note: This question displayed answer options in random order when taking this Test.

Options:

- A- Pricing plan step parameters
- B- Velocity Picklists
- C- Columns in the RangeAttributePricingMatrix
- D- JSONAttribute field

Answer:

A

Question 11

Question Type: MultipleChoice

What type of inheritance architecture do Velocity object types use?

Note: This question displayed answer options in random order when taking this Test.

Options:

- A- IS-A inheritance architecture
- B- HAS-A inheritance architecture
- C- Hybrid (Virtual) inheritance architecture
- D- Protected (Private) inheritance architecture

Answer:

A

Question 12

Question Type: MultipleChoice

A company is building a B2C website for its customers. The company wants to allow its customers to buy its products online, so they are designing the website to support a self-service selling journey, when the company launches new promotions, website traffic dramatically increases by several million API calls.

Which type of APIs should the developer use to meet these requirements?

Options:

- A- Digital Commerce APIs
- B- integration Procedure APIs
- C- Data Raptor APIs
- D- Cart-Based APIs

Answer:

A

Question 13

Question Type: MultipleChoice

How is a context keyed by Digital Commerce APIs?

Options:

- A- To price products using attribute-based pricing
- B- To submit an order for processing
- C- To describe the customer in rules processing
- D- To unlock web pages in anonymous sessions

Answer:

B

To Get Premium Files for Industries-CPQ-Developer Visit

<https://www.p2pexams.com/products/industries-cpq-developer>

For More Free Questions Visit

<https://www.p2pexams.com/salesforce/pdf/industries-cpq-developer>

20%
DISCOUNT

P2P
exams