



Free Salesforce Plat-Arch-201 Practice Questions

Shared by Little on 13-08-2026

For More Free Questions and Preparation Resources

Check the Links on Last Page



Question 1

Question Type: MultipleChoice

UC is trying to switch from legacy CRM to salesforce and wants to keep legacy CRM and salesforce in place till all the functionality is deployed in salesforce. The want to keep data in synch b/w Salesforce, legacy CRM and SAP. What is the recommendation.

Options:

- A- Integrate legacy CRM to salesforce and keep data in synch till new functionality is in place
- B- Do not integrate legacy CRM to Salesforce, but integrate salesforce to SAP
- C- Integrate SAP with Salesforce, SAP to legacy CRM but not legacy CRM to Salesforce
- D- Suggest MDM solution and link MDM to salesforce and SAP

Answer:

C, D

Explanation:

Integrate SAP with Salesforce, SAP to legacy CRM but not legacy CRM to Salesforce. This is a good recommendation because it allows both Salesforce and the legacy CRM to interact with the ERP system, which can be the source of truth for some data entities. However, it avoids creating a direct connection between Salesforce and the legacy CRM, which can cause data duplication and synchronization issues. Suggest MDM solution and link MDM to salesforce and SAP. This is another good recommendation because it can help manage the data lifecycle and quality across multiple systems, as well as provide a single view of the customer data

Question 2

Question Type: MultipleChoice

Which API should a data architect use if exporting 1million records from Salesforce?

Options:

- A- Bulk API
- B- REST API
- C- Streaming API

D- SOAP API

Answer:

A

Explanation:

Using Bulk API to export 1 million records from Salesforce is the best option. Bulk API is a RESTful API that allows you to perform asynchronous operations on large sets of data. You can use Bulk API to create, update, delete, or query millions of records in batches. Bulk API is optimized for performance and scalability, and it can handle complex data loading scenarios.

Question 3

Question Type: MultipleChoice

NTO has multiple systems across its enterprise landscape including salesforce, with disparate version the customer records.

In salesforce, the customer is represented by the contact object.

NTO utilizes an MDM solution with these attributes:

1. The MDM solution keeps track of customer master with a master key.
2. The master key is a map to the record ID's from each external system that customer data is stored within.
3. The MDM solution provides de-duplication features, so it acts as the single source of truth.

How should a data architect implement the storage of master key within salesforce?

Options:

- A- Store the master key in Heroku postgres and use Heroku connect for synchronization.
- B- Create a custom object to store the master key with a lookup field to contact.
- C- Create an external object to store the master key with a lookup field to contact.
- D- Store the master key on the contact object as an external ID (Field for referential imports)

Answer:

D

Explanation:

The best way to implement the storage of master key within Salesforce is to store it on the contact object as an external ID field for referential imports. This way, the data architect can use the master key as a unique identifier to match records from different systems and avoid duplicates. The other options are not feasible because they either require additional storage or do not support referential imports.

Question 4

Question Type: MultipleChoice

A Customer is migrating 10 million order and 30 million order lines into Salesforce using Bulk API. The Engineer is experiencing time-out errors or long delays querying parents order IDs in Salesforce before importing related order line items. What is the recommended solution?

Options:

- A- Query only indexed ID field values on the imported order to import related order lines.
- B- Leverage an External ID from source system orders to import related order lines.
- C- Leverage Batch Apex to update order ID on related order lines after import.
- D- Leverage a sequence of numbers on the imported orders to import related order lines.

Answer:

B

Explanation:

Leverage an External ID from source system orders to import related order lines. This is the recommended solution because it allows you to use the upsert operation to match records based on the External ID field, which is indexed and unique. This avoids the need to query the parent order IDs in Salesforce before importing the order line items, which can cause time-out errors or long delays.

Question 5

Question Type: MultipleChoice

Universal Containers (UC) is a major supplier of office supplies. Some products are produced by UC and some by other manufacturers. Recently, a number of customers have complained that product descriptions on the invoices do not match the descriptions in the online catalog and on some of the order confirmations (e.g., "ballpoint pen" in the catalog and "pen" on the invoice, and item color labels are inconsistent: "what vs. "White" or "blk" vs. "Black"). All product data is consolidated in the company data warehouse and pushed to Salesforce to generate quotes and invoices. The online catalog and webshop is a Salesforce Customer Community solution. What is a correct technique UC should use to solve the data inconsistency?

Options:

- A- Change integration to let product master systems update product data directly in Salesforce via the Salesforce API.
- B- Add custom fields to the Product standard object in Salesforce to store data from the different source systems.
- C- Define a data taxonomy for product data and apply the taxonomy to the product data in the data warehouse.
- D- Build Apex Triggers in Salesforce that ensure products have the correct names and labels after data is loaded into salesforce.

Answer:

C

Explanation:

A correct technique UC should use to solve the data inconsistency is to define a data taxonomy for product data and apply the taxonomy to the product data in the data warehouse. A data taxonomy is a hierarchical classification of data entities and attributes that defines their meaning, format, and relationships. A data taxonomy can help ensure consistency, accuracy, and completeness of product data across different systems and channels

Question 6

Question Type: MultipleChoice

UC has large amount of orders coming in from its online portal. Historically all order are assigned to a generic user.

Which 2 measures should data architect recommend to avoid any performance issues while working with large number of order records? Choose 2 answers:

Options:

- A- Clear the role field in the generic user record.
- B- Salesforce handles the assignment of orders automatically and there is no performance impact.
- C- Create a role at top of role hierarchy and assign the role to the generic user.
- D- Create a pool of generic users and distribute the assignment of memory to the pool of users.

Answer:

A, C

Explanation:

Clearing the role field in the generic user record and creating a role at the top of the role hierarchy and assigning it to the generic user are two measures that can help avoid performance issues while working with large number of order records. These measures can prevent data skew and lock contention that may occur when a single user owns or shares a large number of records

Question 7

Question Type: MultipleChoice

Universal Containers (UC) has over 10 million accounts with an average of 20 opportunities with each account. A Sales Executive at UC needs to generate a daily report for all opportunities in a specific opportunity stage.

Which two key considerations should be made to make sure the performance of the report is not degraded due to large data volume?

Options:

- A- Number of queries running at a time.
- B- Number of joins used in report query.
- C- Number of records returned by report query.
- D- Number of characters in report query.

Answer:

B, C

Explanation:

The number of joins used in report query and the number of records returned by report query are two key considerations to make sure the performance of the report is not degraded due to large data volume. The number of joins used in report query affects the complexity and execution time of the query, especially when joining multiple large objects⁴. The number of records returned by report query affects the amount of data that needs to be processed and displayed by the report engine.

Question 8

Question Type: MultipleChoice

The architect is planning a large data migration for Universal Containers from their legacy CRM system to Salesforce. What three things should the architect consider to optimize performance of the data migration? Choose 3 answers

Options:

- A- Review the time zones of the User loading the data.
- B- Remove custom indexes on the data being loaded.
- C- Determine if the legacy system is still in use.
- D- Defer sharing calculations of the Salesforce Org.
- E- Deactivate approval processes and workflow rules.

Answer:

B, D, E

Explanation:

Removing custom indexes on the data being loaded will prevent unnecessary index maintenance and improve the data load speed. Deferring sharing calculations of the Salesforce Org will avoid frequent sharing rule evaluations and reduce the load time. Deactivating approval processes and workflow rules will prevent triggering any automation logic that might slow down or fail the data load.

Question 9

Question Type: MultipleChoice

As part of a phased Salesforce rollout, there will be 3 deployments spread out over the year. The requirements have been carefully documented. Which two methods should an architect use to trace back configuration changes to the detailed requirements? Select 2 answers

Options:

- A- Review the setup audit trail for configuration changes.
- B- Put the business purpose in the Description of each field.
- C- Maintain a data dictionary with the justification for each field.
- D- Use the Force.com IDE to save the metadata files in source control.

Answer:

B, D

Explanation:

Option B is correct because putting the business purpose in the Description of each field is a method that an architect can use to trace back configuration changes to the detailed requirements¹. The Description of each field provides a brief explanation of what the field is used for and why it is needed². Option D is correct because using the Force.com IDE to save the metadata files in source control is another method that an architect can use to trace back configuration changes to the detailed requirements¹. The Force.com IDE is an integrated development environment that allows developers to work with Salesforce metadata files and Apex code³. Source control is a system that tracks and manages changes to code and configuration files⁴. Option A is not correct because reviewing the setup audit trail for configuration changes is not a method to trace back configuration changes to the detailed requirements, but a way to monitor and audit the changes made in the setup area. Option C is not correct because maintaining a data dictionary with the justification for each field is not a method to trace back configuration changes to the detailed requirements, but a document that provides information about the data entities and attributes in a system.

Question 10

Question Type: MultipleChoice

Universal Containers has two systems. Salesforce and an on -premise ERP system. An architect

has been tasked with copying Opportunity records to the ERP once they reach a Closed/Won Stage. The Opportunity record in the ERP system will be read-only for all fields copied in from Salesforce. What is the optimal real-time approach that achieves this solution?

Options:

- A- Implement a Master Data Management system to determine system of record.
- B- Implement a workflow rule that sends Opportunity data through Outbound Messaging.
- C- Have the ERP poll Salesforce nightly and bring in the desired Opportunities.
- D- Implement an hourly integration to send Salesforce Opportunities to the ERP system.

Answer:

B

Explanation:

Implementing a workflow rule that sends Opportunity data through Outbound Messaging is the optimal real-time approach that achieves the solution of copying Opportunity records to the ERP once they reach a Closed/Won Stage. A workflow rule can trigger an Outbound Message when an Opportunity record meets certain criteria, such as having a Closed/Won Stage. An Outbound Message can send data from Salesforce to an external system via SOAP API, without requiring any code. The external system can then process the data and create a read-only record in the ERP system. The other options are not optimal or real-time, as they would either require additional systems or tools, not provide real-time data synchronization, or not meet the frequency requirement

Question 11

Question Type: MultipleChoice

Universal Container is Implementing salesforce and needs to migrate data from two legacy systems. UC would like to clean and duplicate data before migrate to Salesforce.

Which solution should a data architect recommend a clean migration?

Options:

- A- Define external IDs for an object, migrate second database to first database, and load into Salesforce.
- B- Define duplicate rules in Salesforce, and load data into Salesforce from both databases.

- C- Set up staging data base, and define external IDs to merge, clean duplicate data, and load into Salesforce.
- D- Define external IDs for an object, Insert data from one database, and use upsert for a second database

Answer:

C

Explanation:

To recommend a clean migration, the data architect should set up a staging database, and define external IDs to merge, clean duplicate data, and load into Salesforce. This will allow the data architect to consolidate and deduplicate the data from two legacy systems before importing it into Salesforce using external IDs as unique identifiers. Option A is incorrect because defining external IDs for an object, migrating second database to first database, and loading into Salesforce will not ensure that the data is clean and duplicate-free. Option B is incorrect because defining duplicate rules in Salesforce, and loading data into Salesforce from both databases will not prevent the duplicate data from being imported into Salesforce. Option D is incorrect because defining external IDs for an object, inserting data from one database, and using upsert for a second database will not handle the duplicate data from both databases.

Question 12

Question Type: MultipleChoice

Universal Containers (UC) management has identified a total of ten text fields on the Contact object as important to capture any changes made to these fields, such as who made the change, when they made the change, what is the old value, and what is the new value. UC needs to be able to report on these field data changes within Salesforce for the past 3 months. What are two approaches that will meet this requirement? Choose 2 answers

Options:

- A- Create a workflow to evaluate the rule when a record is created and use field update actions to store previous values for these ten fields in ten new fields.
- B- Write an Apex trigger on Contact after insert event and after update events and store the old values in another custom object.
- C- Turn on field Contact object history tracking for these ten fields, then create reports on contact history.
- D- Create a Contact report including these ten fields and Salesforce Id, then schedule the report to run once a day and send email to the admin.

Answer:

B, C

Explanation:

To capture and report on any changes made to ten text fields on the Contact object for the past 3 months, the data architect should write an Apex trigger on Contact after insert and after update events and store the old values in another custom object, or turn on field Contact object history tracking for these ten fields and create reports on contact history. An Apex trigger can capture the old and new values of the fields, as well as the user and time of the change, and store them in a custom object that can be used for reporting. Field history tracking can also track the changes to the fields and store them in a history table that can be used for reporting. However, field history tracking only retains data for up to 18 months or 24 months with an extension, so it may not be suitable for longer-term reporting needs. The other options are not feasible or effective for capturing and reporting on field data changes.

Question 13

Question Type: MultipleChoice

Universal Containers (UC) is using Salesforce Sales & Service Cloud for B2C sales and customer service but they are experiencing a lot of duplicate customers in the system. Which are two recommended approaches for UC to avoid duplicate data and increase the level of data quality?

Options:

- A- Use Duplicate Management.
- B- Use an Enterprise Service Bus.
- C- Use Data.com Clean
- D- Use a data warehouse.

Answer:

A, C

Explanation:

Using Duplicate Management and Data.com Clean are two recommended approaches for UC to avoid duplicate data and increase the level of data quality. Duplicate Management can prevent or alert users when they try to create or edit records that are duplicates of existing records.

Data.com Clean can compare Salesforce records with Data.com records and provide suggestions for updates or removals of duplicate records.



To Get Premium Files for Plat-Arch-201 Visit

<https://www.p2pexams.com/products/plat-arch-201>

For More Free Questions Visit

<https://www.p2pexams.com/salesforce/pdf/plat-arch-201>

20%
DISCOUNT

P2P
exams