



Free Salesforce Process Automation Accredited Professional (AP-221) Practice Questions

Shared by Howard on 13-08-2026

For More Free Questions and Preparation Resources

Check the Links on Last Page



Question 1

Question Type: MultipleChoice

Universal Containers wants to restrict the deletion of closed Opportunity records but allow deletion at other stages. Which option allows for this behavior?

Options:

- A- Profile level object permissions
- B- Platform Events
- C- Validation rules
- D- Record-Triggered Flow with invocable Apex

Answer:

D

Question 2

Question Type: MultipleChoice

Universal Containers wants to migrate all of its existing workflow rules to flows. Which two options are available to the Administrator to convert existing rules into flows?

Options:

- A- Migrate to Flow tool
- B- Manual conversion
- C- Convert to Flow API version 2 or higher
- D- Flow Conversion AppExchange App

Answer:

A, B

Question 3

Question Type: MultipleChoice

An Administrator at Universal Containers (UC) is configuring a Screen Flow where the end user will make a selection. Which resource should the Administrator use?

Options:

- A- Choice
- B- Dependent picklist
- C- Decision Outcome
- D- Variable

Answer:

A

Question 4

Question Type: MultipleChoice

The Salesforce Admin needs to automate a process that sends an approval request to the VP of Sales for any account record that changes from Prospect to New Customer. What process automation capabilities would the Admin use to meet this requirement?

Options:

- A- Use an Apex Trigger to change the Account field value from 'Prospect' to 'Customer' and email the Account Owner as a reminder to get an approval from their Manager.
- B- Use a Record-Triggered Flow to change the Account field value from 'Prospect' to 'Customer' and email the Account Owner.
- C- Use a Flow to update the field and trigger an Approval Process to notify the VP of Sales.
- D- Use a Process to monitor the changed field value on the Account object from 'Prospect' to 'Customer' and an action to submit the record to an Approval Process.

Answer:

D

Question 5

Question Type: MultipleChoice

What are three basic building blocks of a flow?

Options:

- A- Connector
- B- Action Group
- C- Screen
- D- Element
- E- Test Class

Answer:

A, C, D



Question 6

Question Type: MultipleChoice

Universal Containers (UC) wants to notify relevant teams about potential opportunities in their region. The management would like to send notifications in a nightly email digest. Which three recipient types are available to UC when configuring email alert actions?

Options:

- A- Campaign Owner
- B- Case Owner
- C- Portal Role
- D- Account Owner
- E- Account Team

Answer:

B, D, E



Question 7

Question Type: MultipleChoice

Which Flow Core Action can an Administrator use to post to a specific Chatter feed from within

a flow?

Options:

- A- Update Chatter
- B- Chatter Notification
- C- Post to Chatter
- D- Update Feed

Answer:

C

P2P
exams

Question 8

Question Type: MultipleChoice

Ursa Major Solar is automating a complex business process. The Administrator discovers that flows needed for the orchestration already exist in the org; however, they cannot create the orchestration in Flow Builder. What could be causing this issue?

Options:

- A- The org does not have 'LEX for Flows' add-in activated for all users.
- B- The Administrator is missing the 'Manage Flow' permission.
- C- One or more existing flows have a reference to an External Object.
- D- 'Orchestration' is disabled under Flow Builder settings in the Setup.

Answer:

B

P2P
exams

To Get Premium Files for Process-Automation Visit

<https://www.p2pexams.com/products/process-automation>

For More Free Questions Visit

<https://www.p2pexams.com/salesforce/pdf/process-automation>

20%
DISCOUNT

P2P
exams