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## Question 1

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**Question Type:** MultipleChoice

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Which two attack vectors are protected by Web Security? (Choose two.)

### Options:

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- A- Email
- B- Voicemail
- C- Cloud
- D- Web
- E- Data Center

### Answer:

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A, D

## Question 2

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**Question Type:** MultipleChoice

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Which statement embodies trust-centric security?

**Options:**

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- A- Verify before granting access via MDM software
- B- Prevent attacks via an intelligence-based policy, then detect, investigate, and remediate
- C- Protect users from attacks by enabling strict security policies.
- D- Verify before granting access via identity-based policies for users, devices, apps. and locations

**Answer:**

---

D

## Question 3

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**Question Type: MultipleChoice**

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Which network security product provides a unified image on an intuitive interface?

**Options:**

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- A- Next-Generation Intrusion Prevention System
- B- Advanced Malware Protection
- C- Cloudlock
- D- Firepower Threat Defense

**Answer:**

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B

## Question 4

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**Question Type: MultipleChoice**

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Which three factors should a customer consider when choosing the ideal security solution provider?

(Choose three.)

**Options:**

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- A- Creates new market opportunities
- B- Delivers excellent partner and customer support
- C- Generates higher margins on each sale
- D- Provides solutions at the lowest cost
- E- Offers more than just niche products
- F- Is committed to security

**Answer:**

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B, E, F

## Question 5

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**Question Type:** MultipleChoice

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What does remote access use to verify identity?

**Options:**

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A- MFA

- B- Remote Access VPN
- C- Agents
- D- AMP for Endpoints

**Answer:**

---

B

## Question 6

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**Question Type:** MultipleChoice

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In which two ways should companies modernize their security philosophies? (Choose two.)

**Options:**

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- A- Reinforce their threat-centric security tactics.
- B- Decrease internal access and reporting
- C- Expand their IT departments.
- D- Rebuild their security portfolios with new solutions

**E-** Complement threat-centric tactics with trust-centric methods.

**Answer:**

---

D, E

## Question 7

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**Question Type:** MultipleChoice

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What are two common seller obstacles? (Choose two.)

**Options:**

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**A-** Unresponsive potential customers

**B-** Overcrowded portfolios

**C-** Complexity of solution components

**D-** Fragmented solutions

**E-** Seller competition

**Answer:**

---

B, C

## Question 8

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**Question Type:** MultipleChoice

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What are two steps organizations must take to secure IoT? (Choose two.)

**Options:**

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- A- update equipment
- B- block contractors
- C- remediate malfunctions
- D- prevent blackouts
- E- acquire subscription solutions

**Answer:**

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A, C



## Question 9

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**Question Type:** MultipleChoice

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Which two attack vectors are protected by Email Security? (Choose two.)

### Options:

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- A- Voicemail
- B- Mobile
- C- Email
- D- Web
- E- Cloud

### Answer:

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B, C

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