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## Question 1

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**Question Type:** MultipleChoice

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The administrator for AW Computing is working with a user who is having trouble toggging in to Salesforce.

What should the administrator do to identify why the user is unable to log in?

### Options:

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- A- Review the login history for the user.
- B- Check the attempted logins by running the setup audit trail.
- C- Pull the password history to ensure the password policy was followed.
- D- Reset the security token for the profile.

### Answer:

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A

## Question 2

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**Question Type:** MultipleChoice

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Which setting on a profile makes a tab hidden in the All App Launcher or viable in arty app, but still allows a user to view records that would normally be found under this tab?

**Options:**

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- A- Object Permissions
- B- App Permissions
- C- Pig wide Defaults
- D- Tab Settings

**Answer:**

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D

## Question 3

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**Question Type:** MultipleChoice

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An administrator is planning to use Data Loader to mass import new records to a custom object from a new API.

What will the administrator need to do to use the Data Loader?

**Options:**

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- A- Add a permission set that allows them to import data.
- B- Append their security token at the end of their password to login.
- C- Use the Data Import Tool to mass import custom object records.
- D- Reset their password and their security token.

**Answer:**

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D

## Question 4

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**Question Type: MultipleChoice**

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An administrator at Northern Trail Outfitters is creating a validation rule.

Which two functions should the administrator use when creating a validation rule?

Choose 2 answers

**Options:**

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- A- Formula return type
- B- Error condition formula
- C- Error message location
- D- Rule active date

**Answer:**

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B, C

## Question 5

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**Question Type: MultipleChoice**

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An administrator at Universal Containers has been asked to prevent users from accessing Salesforce from outside of their network.

What are two considerations for this configuration?

Choose 2 answers

**Options:**

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- A-** IP address restrictions are set on the profile or globally for the org.
- B-** Assign single sign-on to a permission set to allow users to log in when outside the network.
- C-** Enforce Login IP Ranges on Every Request must be selected to enforce IP restrictions.
- D-** Restrict U2F Security Keys on the user's profile to enforce login hours.

**Answer:**

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A, C

## Question 6

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**Question Type:** MultipleChoice

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administrator at Northern Trail Outfitters is unable to add a new user in Salesforce.

What could cause this issue?

**Options:**

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- A-** The username is already in use another organization.

- B-** The username is restricted to a domain specific to my domain.
- C-** The email address used for the username has a contact record.
- D-** The email used for the username is not a corporate email address.

**Answer:**

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A

## Question 7

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**Question Type:** MultipleChoice

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Ursa Major Solar has a path on Case. The company wants to require its users to follow the status values as they are on the path. Agents should be prohibited from reverting the Case back to a previous status.

Which feature should an administrator use to fulfill this request?

**Options:**

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- A-** Predefined Field Values
- B-** Global Value Picklists

**C-** Dependent Picklists

**D-** Validation Rules

**Answer:**

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D

## Question 8

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**Question Type:** MultipleChoice

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Northern Trail Outfitters has hired interns to enter Leads Into Salesforce and has requested a way to identify these new records from existing Leads.

What approach should an administrator take to meet this requirement?

**Options:**

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**A-** Create a separate Lead Lightning App.

**B-** Define a record type and assign it to the interns.

**C-** Set up Web-to-Lead for the interns' use.



**D-** Update the active Lead Assignment Rules.

**Answer:**

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B

## Question 9

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**Question Type: MultipleChoice**

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Sales reps at Ursa Major Solar are having difficulty managing deals. The leadership team has asked administrator to help sales reps prioritize and close more deals.

the administrator configure to help with these issues?

**Options:**

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**A-** Einstein Activity Capture

**B-** Einstein Opportunity Scoring

**C-** Einstein Search Personalization Einstein Lead Scoring

**Answer:**

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B

## Question 10

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**Question Type:** MultipleChoice

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Cloud Kicks wants to track shoe designs by products. Shoe designs should be unable to be deleted, and there can be multiple designs for one product across various stages.

Which two steps should the administrator configure to meet this requirement?

Choose 2 answers

**Options:**

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- A-** Add a custom master-detail field for shoe designs on the Product object,
- B-** Create a custom object for shoe designs.
- C-** Use the standard object for designs.
- D-** Configure a custom lookup field for shoe designs on the Product object.

**Answer:**

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B, C

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