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Question 1

Question Type: MultipleChoice

Query Manager allows you to save user queries in categories.

What is the purpose of a category? Note: There are 2 correct answers to this question.

Options:

- A- Allows you to schedule the running of queries by category
- B- Enables the query to be saved and printed as a report
- C- Controls access to the saved user query
- D- Groups similar types of user queries

Answer:

C, D

Question 2

Question Type: MultipleChoice

You created sales quotations for three leads. One of the quotations was accepted with the condition that delivery be made today.

What action do you need to take before you can create a delivery document for this sales quotation?

Options:

- A- Copy the sales quotation to a sales order
- B- Convert Qle lead to a customer
- C- Change the status of the sales quotation
- D- Perform an availability check

Answer:

B

Question 3

Question Type: MultipleChoice

Which two fields are examples of dimensions used in semantic layer views? Note: There are 2 correct answers to this question.

Options:

- A- Posting date
- B- Item code
- C- Item quantity
- D- Document total

Answer:

A, D

Question 4

Question Type: MultipleChoice

What does the system create automatically when you add a new cost center?

Options:

- A- Sort Code

- B- Dimension
- C- Distribution rule
- D- G/L account

Answer:

C

Question 5

Question Type: MultipleChoice

The accountant wants to see a breakdown of customers' balances by country in the financial reports.

How can this be set up and which report should be used?

Options:

- A- Set up an accounts receivable control account for each country, and use the balance sheet report.
- B- Set up an accounts receivable control account for each country and use the profit and loss report.

- C-** Set up a customer group for each country, and use the balance sheet report to display the breakdown by country.
- D-** Set up a customer group for each country, and use the profit and loss report to display the breakdown by country.

Answer:

A

Question 6

Question Type: MultipleChoice

What are two activities performed during the realization phase of a well-run SAP Business One implementation project? Note: There are 2 correct answers to this question.

Options:

- A-** Configure and test the system
- B-** Manage organizational change
- C-** Perform a fit/gap analysis
- D-** Assess business needs

Answer:

A, C

Question 7

Question Type: MultipleChoice

You have set up advanced availability-to-promise (ATP) in a company with three item groups. The first item group does NOT need an automatic ATP check. The second item group requires an ATP check and CANNOT be split into multiple deliveries. The third item group requires an ATP check but can have multiple deliveries.

What action is needed to configure This requirement?

Options:

- A-** Set the appropriate order multiple and order interval in each item group
- B-** Use a different row type in the sales order for each Item group
- C-** Create a checking rule to assign to each item group

Answer:

C

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