Free Questions for HPE0-P27

Shared by Walls on 12-12-2023

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Question 1

Question Type: MultipleChoice

is this a way to ensure that an HPE GreenLake solution aligns with a customers present and future requirements?

Solution: Ensure the End BOM reflects the finalized solution design that the customer wants delivered on Day One

Options:

A- Yes
B- No

Answer:

A

Question 2

Question Type: MultipleChoice

Is this a benefit you can use a business case tool to show customers with a custom solution?

Solution: Savings compared to Cisco's as-a-Service solution

Options:

A- Yes
B- No

Answer:

A

Question 3

Question Type: MultipleChoice

is this now you can add HPE GMS lo an HPE GLQQ Tool solution?

Solution: Manually add GMS into the output proposal.

Options:

A- Yes
B- No

Answer:

A

Question 4

Question Type: MultipleChoice

is this a task mat the partner is responsible for during the change order process?

Solution: Review BOM with HPE request formal Quote, and then send Quote to HPE

Options:

A- Yes
B- No

Answer:

A

Question 5

Question Type: MultipleChoice

is this a feature of the Solution sates Enablement Toolkit (SSET)?

Solution: It uses Element APIs for full Life Cycle Operations.

Options:

A- Yes
B- No

Answer:

A

Question 6

Question Type: MultipleChoice

You have an ongoing relationship with a customer who needs a data center refresh

Win this Information about the environment help you determine if the customer is a good candidate for an HPE GreenLake solution?

Solution: Growth rate of the customer's IT environment

Options:

A- Yes
B- No

Answer:

B

Question 7

Question Type: MultipleChoice

is this task the Partners responsibility when setting up metering for the customer?

Solution: Know how to use the HPE GreenLake Central Partner portal to identify change order needs

Options:

A- Yes
B- No

Answer:

A

Question 8

Question Type: MultipleChoice

is this about the SOW Order Form output from the GLQQ tool?

Solution: It provides an explanation of assumptions and responsibilities.

Options:

A- Yes
B- No

Answer:

A

Question 9

Question Type: MultipleChoice

is this now you can add HPE GMS lo an HPE GLQQ Tool solution?

Solution: Select "GreenLake Management Services" under "Add-ons* during the "select a plan" screen

Options:

A- Yes
B- No

Answer:

B

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