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Question 1

Where do you configure the default billing type to be used for order-related or delivery-related billing?

Options:

A) Sales document item category

B) Delivery document item category

C) Delivery type

D) Sales document type

Answer:

D

Question 2

How can you reduce the maintenance effort for customer master data?

Options:

A) Use the common master data concept.

B) Use the common view concept for master data.

C) Use the customer-vendor integration.

D) Use the business partner roles.

Answer:

D

Question 3

Question Type: MultipleChoice

SAP S/4HANA combines Online Transaction Processing (OLTP) and Online Analytical Processing (OLAP) on a single platform. What are direct results of this? Note: There are 2 correct answers to this question.

A) OLTP now runs on the data sets provided by OLAP.

B) OLAP now uses its own set of aggregated data.

C) There is no longer a need for Extract, Transformation, and Load (ETL) activities.

D) OLAP now uses real-time data.

Answer:

C, D

Question 4

Question Type: MultipleChoice

You already have a condition record for a material price that is valid for the whole year. Now you have to set up a special sales price for this material for the next two weeks. How do you do this? Note: There are 2 correct answers to this question.

Options:

A) You use the Manage Prices - Sales app.

B) You use the Creation of Price Lists app.

C) You use the transaction Change condition (transaction code VK12).

D) You use the transaction Create condition (transaction code VK11).

Answer:

A, C

Question 5

Question Type: MultipleChoice

In a free goods scenario, which elements influence how the item category is determined for the free goods item? Note: There are 2 correct answers to this question.

Options:

A) The material price group from the customer master

B) The item category of the higher-level item

C) The item usage assigned to the discount condition type

D) The item category group from the material master

Answer:

B, C

Question 6

What are some of the prerequisites for creation of a credit memo based on a credit memo request? Note: There are 2 correct answers to this question.

Options:

A) The billing document of the original customer invoice must be cancelled.

B) An appropriate reason for rejection must be assigned to the original sales order item.

C) Copying control must exist between the sales document and the billing document.

D) The Billing Block field in the credit memo request must be empty.

Answer:

B, D

Question 7

Question Type: MultipleChoice

What are characteristics of an invoice list process? Note: There are 2 correct answers to this question.

Options:

A) You use preliminary billing documents for the invoice list creation.

B) The payer receives a single invoice list instead of the individual invoices.

C) You must set up a periodic billing plan for the invoice list creation.

D) The invoice list is created at specified time intervals or on specific dates.

Answer:

B, D

Question 8

You want to automatically supply your customers with another material if the ordered material is not available. How would you do this?

Options:

A) Deactivate the material availability check and use material determination instead.

B) Ensure future replenishments of the ordered material are excluded from the material availability check.

C) Create a material listing that includes both the ordered and substitution materials.

D) Create a material determination record with an appropriate substitution reason.

Answer:

C

Question 9

In the cash sales process, the output representing the customer invoice is produced from which document type?

Options:

A) Sales order

B) Delivery

C) Material document

D) Billing document

Answer:

D

Question 10

When you create billing documents, you want to ensure that their texts are sourced from the outbound delivery, not from the sales order. Where do you configure this?

Options:

A) Billing type

B) Text determination procedure

C) Copying control

D) Delivery type

Answer:

B

Question 11

Question Type: MultipleChoice

How do you configure the down-payment process? Note: There are 2 correct answers to this question.

Options:

A) Set up the date proposal with a corresponding billing rule.

B) Set up periodic billing.

C) Set up the settlement type with a corresponding billing rule.

D) Set up milestone billing.

Answer:

A, D