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Question 1

Question Type: MultipleChoice

What should you focus on when proposing the best HP printing supplies solution for your customers?

Options:

- A- technology, science, and industry leadership
- B- cost, downtime, and total cost of ownership
- C- speed, color brilliance, and duplexing capabilities
- D- quality, sustainability, indoor air quality, and security

Answer:

Α

Question 2

Question Type: MultipleChoice

Customers and employees at an international enterprise consulting business share high-level security documents. The company needs to ensure that their printing system is not vulnerable to attacks in the data interface from the chip to the printer. How do HP printing supplies meet the requirements of this customer?

Options:

- A- When designing and manufacturing printing supplies, HP uses general-purpose chips that are not targets of malicious attacks.
- B- HP ensures maximum data integrity by manufacturing its chips in secure facilities to help reduce the chance of malicious code entering the toner cartridge chip.
- C- HP uses only certified distribution networks to ensure its printer supplies are tamper-proof during shipping and handling.
- D- HP eliminates the possibility of malicious attacks in the data cycle by deploying whitelisting software in the toner cartridge.

Answer:

С

Question 3

Question Type: MultipleChoice

How do Original HP cartridges compare to non-HP cartridges in terms of customer-ready print quality?

Options:
A- Mechanism breakdowns caused by non-HP cartridges result in prints that fade more quickly.
B- Original HP cartridges yield more than twice the number of customer-ready prints.
C- Original HP cartridges produce prints that are 33% more smear-proof.
D- Non-HP cartridges continue to work even though the ink has run out, which can damage the printheads.
Answer:
B
Question 4
Question Type: MultipleChoice
What is an advantage of EcoSmart Toner?
Options:

- A- faster print speeds and better color precision
- B- longer print permanence and greater resistance to smudging
- C- premium quality prints with less energy
- D- compatibility with a wider range of HP and non-HP printers

Answer:

Α

Question 5

Question Type: MultipleChoice

How can the use or non-HP cartridges be harmful to printers? (Select two.)

Options:

- A- Non-HP cartridges cause more wear on a printer's moving parts than Original HP cartridges.
- B- Using non-HP cartridges can shorten the life of the printer.
- C- Using non-HP cartridges generates excess heat that can damage printer parts.

- D- Non-HP cartridges coat the paper with a sealant that can damage the printer rollers.
- E- Printers that have non-HP cartridges installed need to be cleaned twice as often as printers using Original HP cartridges.

Answer:

C, E

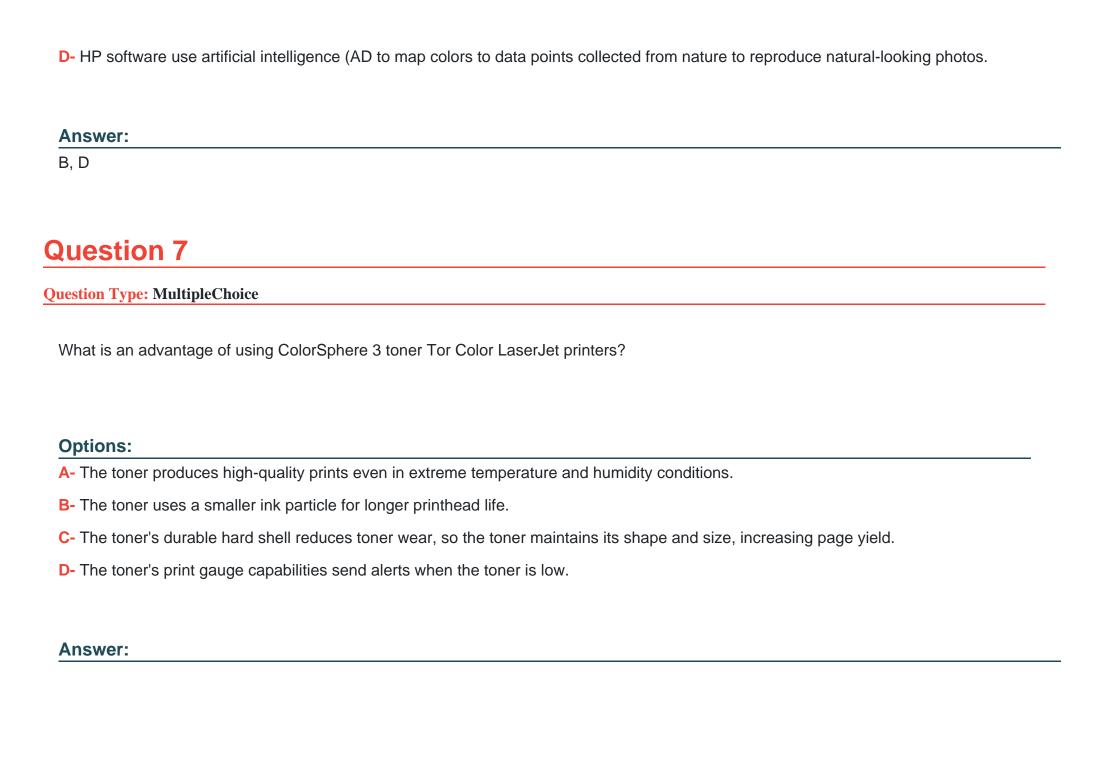
Question 6

Question Type: MultipleChoice

How has HP designed Its ink cartridges to ensure professional-quality documents. (Select two.)

Options:

- A- HP engineers designed the printheads to work with the ink to print durable, high-quality documents.
- **B-** HP developed software to actively monitor and manage the ink as it is applied to the paper to ensure consistent coverage across a variety of textured surfaces.
- C- HP ink formulas include surfactants to help ink interact with the paper for legibility and controlled viscosity for consistent drop formulation.



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