



Free Questions for HPE2-W07 by certscare

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Question 1

Question Type: MultipleChoice

You are proposing an aruba datacenter solution to a customer with a datacenter attached to a campus with 15 racks. The client is also considering Arista

a. What advantage of aruba should you emphasize?

Options:

- A-** Aruba offers many enterprise-grade features while Arista which focuses on smaller companies lacks several essential features
- B-** Aruba offers switches that work well on campus and in the datacenter, while Arista is best suited for campus only
- C-** Aruba offers several switch families, each specialized for a different purpose, while Arista only offers one switch line.
- D-** Aruba can provide this customer with simple unified solutions across the campus and datacenter, while Arista focuses more on the needs of large datacenters

Answer:

A

Question 2

Question Type: MultipleChoice

What is the primary way that aruba switches support a unified infrastructure approach within aruba ESPx'x' - own account

Options:

- A-** The switches support dynamic segmentation that enforces consistent role-based policies for wired and wireless devices.
- B-** The switches support the same Air Slice technology as the APs to ensure consistent handling of high-end wireless client traffic the tip
- C-** switches are controlled by the same aruba fabric composer (AFC) that also controls aruba APs and gateways
- D-** Switches are discovered and controlled by aruba gateways, just as APs are discovered by gateways

Answer:

A

Question 3

Question Type: MultipleChoice

You are delivering a Managed Connectivity Services (MCS) solution.

What role belongs you, as an Aruba partner, as opposed to Aruba?

Options:

- A- Upgrading firmware for the solution
- B- Managing the solution on an ongoing basis
- C- Optimizing the solution on an ongoing basis
- D- Designing and deploying the solution

Answer:

B

Question 4

Question Type: MultipleChoice

You are proposing Aruba Wi-Fi 6 APs as part of an Aruba ESP solution. The customer says, 'Many vendors offer VA-Fi 6. What makes Aruba different?' How can you explain that Aruba Air Slice distinguishes Aruba's Wi-Fi 6 solutions?

Options:

- A-** Air Slice disconnects non-Wi-Fi 6 clients from the network to prevent them from slowing down the entire network.
- B-** Air Slice uses signature-based scanning to detect compromised wireless devices and places them in quarantine.
- C-** Air Slice provides rate- and application-based quality of service (QoS) that improves users' experience on the network.
- D-** Air Slice enhances security for all wireless clients, particularly IoT ones, by implementing micro-segmentation.

Answer:

D

Question 5

Question Type: MultipleChoice

What is one benefit of the Aruba Instant On mobile app for partners?

Options:

- A-** The app integrates with Aruba Central, which allows customers to win more sates by emphasizing Central's AIOPs benefits
- B-** The app provides remote management, so that partners can easily offer management services for multiple Instant On customers.
- C-** The app provides simplified proposal and quoting toots, designed to help partners close Instant On sates more quickly.
- D-** The app opens another revenue stream for partners because customers must purchase licenses to use it.

Answer:

A

Question 6

Question Type: MultipleChoice

You are proposing a Managed Connectivity Services (MCS) solution to a customer.

What does the Intelligent Operations option add to this solution?

Options:

A- enables integration between the MCS solution and third-party solutions within the Security 360 Exchange.

- B-** It enables customer admins to have access to Aruba AIOps components, such as AI Insights, AI Search, and AI Assist.
- C-** It offloads network management, including troubleshooting and patch management, to an Aruba team
- D-** It activates software-defined networking (SDN) capabilities within the MCS solution.

Answer:

B

Question 7

Question Type: MultipleChoice

A customer is interested in Aruba ESP. but has policies that prevent using public cloud services. Which solution should you recommend for managing the ESP solution?

Options:

- A-** Aruba AirWave
- B-** Aruba Meridian
- C-** Aruba Instant On app

D- Aruba Central on-premises (COP)

Answer:

D

Question 8

Question Type: MultipleChoice

A customer has mentioned how long it takes IT staff to deploy new network devices.

What should you explain about Aruba ESP (Edge Services Platform) Unified Infrastructure to address this concern?

Options:

A- Aruba integrates with Microsoft Active Directory, so Aruba APs and switches are automatically discovered in AD and centrally managed.

B- Aruba ClearPass provides a centralized dashboard for quickly discovering Aruba APs and switches and then pushing config to the devices.

C- Aruba AI insight is a feature that automates the discovery and provisioning of Aruba APs and switches.

D- Aruba Zero Touch Provisioning (ZTP) lets non-experts connect Aruba APs and switches, which then automatically receive their

config from Aruba Central

Answer:

D

Question 9

Question Type: MultipleChoice

You are discussing Aruba data center networking solutions with a customer who is looking for ways to help IT keep up with new applications and line of business (LOB) requests.

What should you explain about Aruba solutions?

Options:

- A-** Aruba Network Analytics Engine (NAE) transforms Aruba CX switches into an agile, software-defined fabric
- B-** Aruba Fabric Composer (AFC) helps IT program connectivity for workloads on demand.
- C-** Aruba ClearPass helps IT to increase agility for the data network from the edge to the core.
- D-** Aruba Central reduces provisioning time by integrating storage, compute, and networking management.

Answer:

B

Question 10

Question Type: MultipleChoice

You are proposing an Aruba Instant On solution to a customer who is also considering Meraki. Which key Aruba Instant On advantage should you point out?

Options:

- A- Instant On gives customers the power of AIOPs. while Meraki solutions have limited intelligence.
- B- Instant On solutions can seamlessly grow into Aruba ESP solutions, while Meraki limits growth
- C- Instant On licensing lets customers license for specific features, while Meraki has an all-in-one license.
- D- Instant On provides more management options than Meraki. but at a lower TCO.

Answer:

B

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