



HP2-H41 Mock Exam

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Question 1

Question Type: MultipleChoice

What is an effective way of choosing HP imaging and printing products for a customer?

Options:

- A- Sell as many devices as possible to secure ongoing sales of supplies and maintenance items.
- B- Offer free training when selling HP imaging and printing devices.
- C- Match product features to the customer's needs to improve the way they work.
- D- Sell products that offer the most functionality to fit within the customer's budget.

Answer:

C

Question 2

Question Type: MultipleChoice

Which technology does HP use to increase print speed and achieve page-wide InkJet printing?

Options:

- A- HP liquid crystal technology
- B- HP Piezo Inkjet technology
- C- HP BubbleJet technology
- D- HP Scalable Print technology

Answer:

D

Question 3

Question Type: MultipleChoice

What are attributes of a document in the digital age? (Select two.)

Options:

- A- A document is only used in business.
- B- A document conveys information.
- C- A document is limited to standard paper types.
- D- A document can be printed on everything from fabric to plastic.
- E- A document is increasingly expensive to produce.

Answer:

B, D

Question 4

Question Type: MultipleChoice

Which types of media are compatible with HP DesignJet printers and MFPs?

Options:

- A- Cut sheet and rolled media
- B- Cut sheet media only
- C- Letter or A4 and Legal or A3
- D- Rolled media only

Answer:

A

Question 5

Question Type: MultipleChoice

What are the four categories of the HP imaging and printing solutions strategy?

Options:

- A- Optimization, management, improvement, and version control
- B- Document management, version control, workflow improvement, and fleet management
- C- Manageability, security, mobility, and workflow

D- Courtesy, security, integrity, and robustness

Answer:

C

Question 6

Question Type: MultipleChoice

What is an important benefit of HP Instant-on Fuser technology?

Options:

- A- printing on continuous feed paper
- B- no paper curl
- C- simple cleaning cycle
- D- significant energy savings

Answer:

D

Question 7

Question Type: MultipleChoice

Which tools are available for Choose HP Partners to find IPG strategy information and detailed marketing and sales materials for HP imaging and printing products? (Choose two.)

Options:

- A- HP sales representatives
- B- the HP IPG Academy
- C- the HP Printing Sales Guide
- D- the HP IPG electronic Instant Reference Guide
- E- the HP Partner Forum

Answer:

C, D

Question 8

Question Type: MultipleChoice

Which unique feature of HP OfficeJet Pro products makes them ideal for use in the office?

Options:

- A- Photo quality printing
- B- USB connectivity
- C- Wireless connectivity
- D- Network manageability

Answer:

C

Question 9

Question Type: MultipleChoice

What is a benefit of HP Transmit Once technology?

Options:

- A- less network traffic and faster total print-job time
- B- larger grayscale and delicate grayscale variations
- C- more heat and better fusion between toner and paper
- D- more pixels and brighter color output

Answer:

A

Question 10

Question Type: MultipleChoice

Which technology do HP OfficeJet Pro X printers and MFPs share with HP LaserJet and color LaserJet printers and MFPs?

Options:

- A- HP finishing accessories
- B- HP LaserJet paper handling hardware
- C- HP FutureSmart firmware
- D- HP LaserJet electro photographic printing process

Answer:

C

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