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Question 1

Question Type: MultipleChoice

When talking to a customer about their needs, what is one of the important factors contributing to a positive sales experience?

Options:

A- confidence

B- listening

C- projection

D- informing

Answer:

A

Question 2

Question Type: MultipleChoice

A customer needs to view and work with their account resources and services. Where can this be accomplished in the IBM Cloud console?

Options:

- A- the Resource List
- B- the Classic Infrastructure page
- C- the Account page
- D- the Access (IAM) page

Answer:

D

Question 3

Question Type: MultipleChoice

What IBM Cloud Bare Metal Server feature enables security controls to help ensure workloads are running on trusted hardware?

Options:

- A- Intel Trusted Platform Module
- B- Intel Software Guard Extensions
- C- Intel Trusted Execution Technology
- D- Intel Optane

Answer:

C

Explanation:

<https://cloud.ibm.com/docs/bare-metal?topic=bare-metal-bm-hardware-monitoring-security-controls>

Question 4

Question Type: MultipleChoice

To whom does the responsibility for security of a clients' environments in the IBM Cloud belong?

Options:

- A- Security is the operating system vendor's responsibility.
- B- Security is IBM's responsibility.
- C- Security is the client's responsibility.
- D- Security is a shared responsibility between IBM and the client.

Answer:

C

Question 5

Question Type: MultipleChoice

A customer needs to encrypt all IP traffic between the on-premises site and IBM Cloud. Which alternative meets this requirement?

Options:

- A- Establish an IPsec VPN using the service endpoints.

- B-** Establish a SSL VPN by following the operating system-specific instructions.
- C-** Establish a SSL VPN by selecting a VPN endpoint directly in the browser.
- D-** Establish an IPsec VPN connection to the client private network.

Answer:

A

Question 6

Question Type: MultipleChoice

Which two IBM Cloud services would be recommended in a cloud-native use case?

Options:

- A-** Red Hat OpenShift
- B-** IBM Cloud Continuous Delivery
- C-** IBM VCS offering
- D-** IBM Virtual Server Instance

E- IBM Power Systems Virtual Server on IBM Cloud

Answer:

A, B

Question 7

Question Type: MultipleChoice

Which characteristic is only available in Red Hat OpenShift clusters when compared with Kubernetes clusters?

Options:

A- consistent container orchestration across hybrid cloud providers

B- create a cluster in an IBM Virtual Private Cloud (VPC)

C- integrated IBM Cloud Paks

D- access to IBM Cloud services such as AI

Answer:

D

Question 8

Question Type: MultipleChoice

A customer asks about best practices to provision a highly available, secured virtual server instance-based workloads into IBM Cloud using a Virtual Private Cloud. Where can the customer find an example of this type of environment?

Options:

A- IBM Garage

B- IBM Cloud Architecture Center

C IBM Code Camp

D- IBM Partner Network

Answer:

B

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