



**Free Questions for MB-340 by dumpssheet**

**Shared by Morrison on 06-06-2022**

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# Question 1

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## Question Type: MultipleChoice

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Company A uses Dynamics 365 Commerce. The company deploys a business-to-business (B2B) e-commerce website.

Company B has a business partner account with Company A.

Company B hires a purchasing manager. The purchasing manager must be able to place orders on the B2B e-commerce website on behalf of Company B.

You need to ensure the purchasing manager can place orders as required.

What are two possible ways to achieve this goal? Each correct answer presents a complete solution.

NOTE: Each correct selection is worth one point.

### Options:

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- A-** Advise the purchasing manager to register for a new account using the B2B e-commerce site.
- B-** Advise the administrator user of Company B to add a new user by using the self-service pages of the e-commerce site.
- C-** Create a new customer account. Navigate to the customer hierarchy for Company B and assign the new customer account.
- D-** Create a new customer account. Set the invoice account value to Company B's customer account number.

**Answer:**

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B, C

**Explanation:**

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<https://docs.microsoft.com/en-us/dynamics365/commerce/b2b/manage-b2b-users>

## Question 2

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**Question Type: MultipleChoice**

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A company wants to analyze ratings and reviews submitted by users through commerce channels.

You need to analyze the feedback.

Which two actions will achieve the goal? Each correct answer presents a complete solution.

NOTE: Each correct selection is worth one point.

**Options:**

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- A- Import data into a Power BI template.
- B- Synchronize product ratings.
- C- Link product ratings to the reviews section.
- D- Filter reviews by ratings or channels.

**Answer:**

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A, D

**Explanation:**

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<https://docs.microsoft.com/en-us/dynamics365/commerce/manage-reviews>

## Question 3

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**Question Type: MultipleChoice**

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A company wants to create a new Dynamics 365 Commerce e-commerce website.

You need to complete all the prerequisites before you publish the online channel.

Which three actions should you perform? Each correct answer presents part of the solution.

NOTE: Each correct selection is worth one point.

### Options:

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- A- Create assortments and add the online store.
- B- Configure the category navigation hierarchy of the website.
- C- Create the online store and configure properties.
- D- Add the online store to the channel database.
- E- Add the online store to the organization hierarchy.

### Answer:

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B, C, E

### Explanation:

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<https://docs.microsoft.com/en-us/dynamics365/commerce/channel-setup-online>

<https://docs.microsoft.com/en-us/dynamicsax-2012/appuser-itpro/set-up-an-online-store>

## Question 4

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### Question Type: MultipleChoice

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A company uses Dynamics 365 Commerce. The company has an e-commerce website.

The company plans to start a sale in three weeks.

You need to make changes to pages across the website. You must ensure that the changes:

Do not restrict other changes from being implemented.

Do not impact the operation of the live site.

Are updated on the live site ready for the first day of the sale.

What should you do?

### Options:

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**A-** On the live site, complete the changes. Publish the amended pages.

**B-** On the live site, unpublish the pages and complete the changes. Do not publish the changes.

**C-** Create a new publish group. Copy the pages and complete the changes. Set a schedule for the publish group.

**D-** Create a new publish group. Copy the pages and complete the changes. Publish the changes.

**E-** On the live site, create new pages. Copy the existing designs and complete the changes. Do not publish the changes.

**Answer:**

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C

**Explanation:**

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<https://docs.microsoft.com/en-us/dynamics365/commerce/publish-groups>

## Question 5

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**Question Type: MultipleChoice**

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A company is using the call center feature in Dynamics 365 Commerce.

Several customers require monthly sales orders that contain the same products and quantities. They need to have sales orders automatically created for them over time. The orders must be fully paid for before the orders are shipped.

You need to configure the system.

Which two parameters should you configure? Each correct answer presents part of the solution.

NOTE: Each correct selection is worth one point.

**Options:**

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- A- Cancellation notice day before order
- B- First notice days from start
- C- Backorder - Number of days
- D- Revenue journal name
- E- Continuity days before delivery

**Answer:**

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D, E

**Explanation:**

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<https://docs.microsoft.com/en-us/dynamicsax-2012/appuser-itpro/set-up-continuity-programs>



## Question 6

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**Question Type:** MultipleChoice

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A company has a Dynamics 365 Commerce call center.

Continuity sales orders that are not yet fulfilled list a product that is no longer in stock

You need to substitute a product on the orders.

What should you do?

### Options:

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- A- Run continuity updates.
- B- Run a continuity update batch job.
- C- Create continuity child orders.
- D- Update the continuity current event period.
- E- Extend continuity lines.

### Answer:

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B

## Question 7

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**Question Type:** MultipleChoice

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A company uses a Dynamics 365 Commerce call center.

You need to restrict which agents can perform price overrides. You must also set limits on the value of the overrides.

Which two actions should you perform? Each correct answer presents part of the solution.

NOTE: Each correct selection is worth one point.

### Options:

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- A- Create a permission group and configure the allow price override to None Allowed.
- B- Configure a price override hold code within the call center parameters.
- C- Enable order price control for the call center.
- D- Configure override permissions with cost markup percentage values.
- E- Assign a permission group to employees.

### Answer:

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C, D

**Explanation:**

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<https://docs.microsoft.com/en-us/dynamicsax-2012/appuser-itpro/set-up-override-permissions>

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