

# Free Questions for MB-910 by dumpssheet

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# **Question 1**

### **Question Type: Hotspot**

A company uses Dynamics 365 Field Service. Technicians in the company use the Field Service mobile app to complete tasks when the technician is located at a customer site.

For each of the following statements, select Yes if the statement is true. Otherwise, select No.

NOTE: Each correct selection is worth one point.

# Field Service mobile app

	Statement	Yes	No
Answer:	The Field Service mobile app can be accessed through the Power Apps mobile app.	0	0
	A technician can view items other than their scheduled items in the Field Service mobile app.	0	0
Question 2	Customers can add a signature in the notes section of the Field Service mobile app.	0	0

#### **Question Type:** MultipleChoice

You create a survey by using Dynamics 365 Customer Voice.

You need to share the survey with customers.

What are three possible ways to achieve this goal? Each correct answer presents a complete solution.

NOTE: Each correct selection is worth one point

### **Options:**

- A- Have recipients open the survey by scanning a QR code from a mobile device.
- B- Have recipients receive a telephone call from Dynamics 365 Customer Voice with the survey.
- **C-** Embed the survey in a webpage.
- D- Send an email with the survey link from Dynamics 365 Customer Voice.
- E- Post the survey link on social media from Dynamics 365 Customer Voice.

#### **Answer:**

C, D, E

## **Question 3**

**Question Type:** DragDrop

A salesperson creates a record in Dynamics 365 Sales for a potential customer. The salesperson is unable to find the record and knows the customers first name only.

You need to help the salesperson find the record.

Match each search type to its scenario.

Instructions: To answer, drag the appropriate search type from the column on the left to its scenario on the right. Each search type may be used once, more than once, or not at all. Each correct match is worth one point.

Search types		Answer Area		
Quick Find		Scenario	Search type	
Categorized Search	- :	The salesperson cannot recall which table to search.	-	
Search Views	0	The salesperson knows which table to search.		
Global Filter				
Question 4				

A new salesperson has user access in Microsoft 365 and salesperson privileges in Dynamics 365 Sales.

The salesperson cannot recall the Dynamics 365 Sales app URL.

You need to provide a location where the user can access the app.

Which URL should you provide?

### **Options:**

- A- office.com
- B- make.powerapps.com
- **C-** admin.powerplatform.com
- D- ponal.azure.com

#### **Answer:**

Α

## **Question 5**

### **Question Type: Hotspot**

A company uses Dynamics 365 Customer Voice.

You need to distribute surveys to different groups of anonymous users by using built-in tools.

Which distribution methods should you use? To answer, select the appropriate options in the answer area.

NOTE: Each correct selection is worth one point.

#### Answer Area Group Distribution method People walking by a booth at a trade show. QR code **Answer:** Email QR code Dynamics 365 record Anonymous visitors to a Microsoft Power Embed in a web page **Question 6** Pages portal. Power Automate Dynamics 365 record Embed in a web page **Question Type:** MultipleChoice

Customers submit suggestions, questions, and cases to a company by using the following channels:

- \* Submitting a case in a customer service portal.
- \* Emailing a support mailbox.
- \* Calling a telephone number.

The company has two departments. Each department has a defined list of agents. The company distributes all submissions to the correct department.

You need to show the agents how the submissions are stored.

Which format is used for the submissions?

Options:			
A- Work items			
B- Queues			
C- Work orders			
D- Activities			

#### **Answer:**

В

# **Question 7**

#### **Question Type:** MultipleChoice

An online retail company uses Dynamics 365 Customer Insights - Journeys.

Customers abandon cans with items after shopping on the company s website. The marketing manager must send an email to these customers to ask if they want to complete the purchase.

You need to select a feature to send the mail.

Which feature should you use?

### **Options:**

- A- Power Automate desktop flow
- **B-** Customer interactions timeline
- C- Email campaign
- **D-** Segment-based journey
- E- Trigger-based journey

#### **Answer:**

Α

# **Question 8**

**Question Type:** MultipleChoice

A company is using Dynamics 365.

The company plans to converse with customers through social media.

You need to recommend a solution that provides conversation with customers.

What should you recommend?

### **Options:**

- A- Dynamics 365 Customer Service
- **B-** Dynamics 365 Customer Insights
- C- Dynamics 365 Customer Voice
- D- Omnichannel for Customer Service

#### **Answer:**

D

# **Question 9**

### **Question Type: Hotspot**

You plan to use Dynamics 365 Sales to manage an online training business.

Data for users who take training courses will be stored in a contact table using built-in tools.

You need to determine where to store new data.

Which locations should you use? To answer, select the appropriate options in the answer area.

NOTE: Each correct selection is worth one point.

Answer Area			
	Data	Location	
Answer:	Course information	New Microsoft Dataverse table Excel spreadsheet	~
		New Microsoft Dataverse table On-premises SQL Server	
Question	ID consisting of "STUDENT-" + a number record	New autonumber column New text column Existing text column	<b>V</b>
<b>Question Type: Ho</b>	otspot	New numeric column  New autonumber column	

You are creating segments in Dynamics 365 Customer Insights - Journeys.

For each of the following statements, select Yes if the statement is true. Otherwise, select No.

NOTE: Each correct selection is worth one point.

Answer Area					
	Statements	Yes	No		
Answer:	You can set up dynamic segments to include contacts, leads, and accounts.	0	0		
	When you are using a static segment, you must manually pick the members to be included or select by query.	0	0		
Question 1	The scope of a segment determines if the segment is dynamic or static.	0	0		
Question Type: Hots	snot				

A company uses Dynamics 365 Customer Insights - Journeys and Dynamics 365 Customer Voice.

For each of the following statements, select Yes if the statement is true. Otherwise, select No.

NOTE: Each correct selection is worth one point.

#### **Answer Area**

	Statements	Yes	No
Answer:	An out-of-the-box chart in Microsoft Dataverse can be created from survey responses.	0	0
	Surveys must be sent from a Customer Insights - Journeys customer journey.	0	0
	Multiple surveys can be created that share the same metrics.	0	0
Ougstion	. 12		

# Question 12

**Question Type: DragDrop** 

A company uses Dynamics 365 Customer Service to manage its warehouse and customer service department.

The manager wants to improve productivity.

You need to recommend a solution.

Which products should you recommend? To answer, drag the appropriate products to the correct requirements. Each product may be used once, more than once, or not at all. You may need to drag the split bar between panes or scroll to view content.

NOTE: Each correct selection is worth one point.

Products	Answer Area	
Power BI I	Requirement	Product
Answer:	Automatically send an email when a case is closed.	
Power Automate e	Perform tracking of warehouse duties.	
Power Virtual Agents nts	Display visualization of open cases and survey data collected by a third-party provider.	

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