



Free Questions for MB-920 by certsdeals

Shared by Baldwin on 06-06-2022

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Question 1

Question Type: MultipleChoice

A company uses Dynamics 365 Finance and Power BI. The company plans to analyze operational data for retail stores that they operate across the United States.

The company wants to analyze customer visit data based on the population in the areas where stores are located.

You need to recommend a Power BI visualization for the company.

Which Power BI visualization should you recommend?

Options:

A- Basic maps

B- Doughnut chart

C- Bar chart

Answer:

A

Explanation:

<https://www.analyticsvidhya.com/blog/2021/04/map-based-visualizations-in-power-bi/>

Question 2

Question Type: MultipleChoice

A company uses Dynamics 365 Human Resources.

You need to ensure that workers can document their own performance relative to goals.

What should you direct the workers?

Options:

- A- Compensation management page
- B- Personnel management page
- C- Performance goals page

D- Employee self-service workspace

Answer:

D

Explanation:

<https://docs.microsoft.com/en-us/dynamics365/human-resources/hr-develop-performance-management-overview>

Question 3

Question Type: MultipleChoice

A company uses Dynamics 365 Commerce to manage retail stores.

You need to implement features to help the company prevent fraudulent activity.

Which two features should you implement? Each correct answer presents part of the solution.

NOTE: Each correct selection is worth one point.

Options:

- A- Asset management
- B- Purchase protection
- C- Cash and bank management
- D- Loss prevention

Answer:

B, D

Explanation:

<https://docs.microsoft.com/en-us/dynamics365/fraud-protection/loss-prevention-integration-with-commerce>

<https://docs.microsoft.com/en-us/dynamics365/fraud-protection/purchase-protection>

Question 4

Question Type: MultipleChoice

A company plans to purchase Dynamics 365 Finance.

The company has customers who frequently pay their invoices late or do not pay at all. The company continues to sell to these customers. This creates large write-offs of bad debt.

The company needs to proactively communicate with customers, collect unpaid accounts receivables, and prevent new sales until past due invoices are paid.

You need to recommend solutions to facilitate communication and collections.

Which three options should you recommend? Each answer represents a complete solution.

NOTE: Each correct selection is worth one point.

Options:

A- Open sales orders report

B- Payment journals

C- Stop customer

D- Customer statements

E- Collection letter

Answer:

C, D, E

Explanation:

<https://docs.microsoft.com/en-us/dynamics365/business-central/receivables-how-block-customers>

<https://docs.microsoft.com/en-us/dynamics365/business-central/receivables-collect-outstanding-balances>

Question 5

Question Type: MultipleChoice

A company that manufactures bottled and canned beverages implements Dynamics 365 Supply Chain Management.

Most products are packed in quantities of 12 or 24.

You need to recommend a process to ensure that customers always purchase the products in these predefined package quantities.

What should you recommend?

Options:

- A- Set up purchase order multiples for the items.
- B- Configure a standard order quantity for the items.
- C- Create a purchase order and manually adjust the order quantities.
- D- Set up a safety stock quantity for the items.

Answer:

B

Explanation:

<https://docs.microsoft.com/en-us/dynamics365/supply-chain/production-control/default-order-settings>

Question 6

Question Type: MultipleChoice

A company implements Dynamics 365 Supply Chain Management. The company uses external vendors to produce some parts.

You need to recommend actions to manage vendor operations.

Which three actions should you recommend? Each correct answer presents part of the solution.

NOTE: Each correct selection is worth one point.

Options:

- A-** Update the status of production order operations that are subcontracted to Completed when the vendor's work is done.
- B-** Create an operation for the subcontractor to track the progress of the vendor's work.
- C-** Assign each operation in a production order to multiple vendors.
- D-** Ensure that each production order relates to a single vendor.
- E-** Automatically generate purchase orders for operations that you subcontract to a vendor.

Answer:

B, D, E

Explanation:

<https://docs.microsoft.com/en-us/dynamics365/supply-chain/production-control/subcontracting>

Question 7

Question Type: MultipleChoice

A company plans to implement Dynamics 365 Supply Chain Management.

Which three actions can vendors perform? Each correct answer presents a complete solution.

NOTE: Each correct selection is worth one point.

Options:

- A- Change the inventory cost of items.
- B- Submit invoices electronically.
- C- Create transfer orders.
- D- Approve purchase orders.
- E- Respond to a request for quote (RFQ).

Answer:

B, D, E

Explanation:

Question 8

Question Type: MultipleChoice

A company plans to implement Dynamics 365 finance and operations apps. The company wants to integrate Microsoft Teams with these applications.

Which three platforms support Microsoft Teams integration? Each correct answer presents a complete solution.

NOTE: Each correct selection is worth one point.

Options:

- A- Dynamics 365 Commerce
- B- Power BI
- C- Microsoft Dataverse
- D- Dynamics 365 Customer Engagement (on-premises)

E- SharePoint Online

Answer:

A, B, E

Explanation:

<https://docs.microsoft.com/en-us/dynamics365/teams-integration/teams-integration>

Question 9

Question Type: MultipleChoice

A company wants to use sales, resourcing, project management, and expense tracking in a single application. What should the company implement?

Options:

- A- Dynamics 365 Project Operations
- B- Dynamics 365 Finance
- C- Dynamics 365 Business Central
- D- Dynamics 365 Human Resources

Answer:

C

Explanation:

<https://docs.microsoft.com/en-gb/dynamics365/business-central/across-business-functionality>

Question 10

Question Type: MultipleChoice

A retailer sells products by using an e-commerce site, brick and mortar stores, and phone sales. Different processes are used for each type of order source.

You need to ensure that you can support each type of sale. What should you recommend?

Options:

- A- case management and loyalty programs
- B- a mobile app and online sales
- C- a retail store, an online store, and a call center
- D- a mobile app and a credit card gateway

Answer:

C

Explanation:

<https://docs.microsoft.com/en-us/dynamics365/commerce/channel-setup-online>

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