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## Question 1

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**Question Type:** MultipleChoice

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A customer intends to build out their VDI environment over a period of 18 months. They require a consistent user experience as their numbers grow. what element of the Nutanix WebScale architecture would a systems engineer discuss with them?

**Options:**

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- A- All intelligence in software
- B- No single point of failure
- C- Nutanix can run on multiple hardware vendor platforms
- D- Linear performance with predictable scaling

**Answer:**

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D

## Question 2

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**Question Type:** MultipleChoice

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Over what period of time does the Nutanix Collector provide performance data?

**Options:**

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- A- Point in time at collection
- B- Previous 24 hours
- C- User definable at collection
- D- Previous 7 days

**Answer:**

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D

## Question 3

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**Question Type: MultipleChoice**

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A customer asks for a quote for a hybrid cluster to run general purpose VMs and an ERP application. The customer has a vSAN ReadyNode quote already and is looking for a comparable Nutanix solution. They share the following bill of materials: 3 Hosts , 2x E5-2640v4 CPUs , 512GB RAM , 1 x 480GB SSD , 2 x 8TB HDD , 2 x 1GB NIC What are two reasons to avoid sizing to match a competitor's bill of materials ? (Choose two)

**Options:**

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- A- Sizing data from the competition was shared.
- B- There is no visibility to the actual customer requirement
- C- The assumptions made in the competitor's sizing cannot be determined.
- D- Nutanix Collector is better at capturing the metrics needed

**Answer:**

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B, C

## Question 4

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**Question Type: MultipleChoice**

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A prospective customer is concerned about the suitability and design of using Nutanix for an upcoming Avaya IP Office migration. Which type of document should the systems engineer (SE) Provide?

**Options:**

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- A- Knowledge Base Article
- B- Best Practice Guide
- C- Field Advisory
- D- Reference Architecture

**Answer:**

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B

## Question 5

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**Question Type:** MultipleChoice

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A prospective customer wants to migrate database workloads to Nutanix. They are currently running these workloads on a 3-tier vSphere architecture made up of 5 hosts connected to a hybrid SAN over 10G iSCSI. The hosts each have 256G RAM and 2 Broadwell 2.8Ghz 12 core processors. The largest database VM is configured with 64G of memory. Some databases are fairly old and single threaded Current performance is deemed acceptable. Which configuration component is most important to maintain the customer experience on a new Nutanix cluster and minimize costs ?

**Options:**

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- A- Make sure the cluster uses 25G nics to speed up the network
- B- Make sure the cluster uses similar speed processors regardless of generation
- C- Make sure the cluster uses 512G per host to protect NUMA boundaries.
- D- Make sure the cluster is all flash to speed up data access.

**Answer:**

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B

## Question 6

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**Question Type:** MultipleChoice

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when reviewing Nutanix cluster upgrades. a customer engineer is concerned that their VM will be forced to repeatedly migrate between nodes. Which Nutanix feature allows VMs to remain on a host during an AOS upgrade?

**Options:**

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- A- CVM Autopathing
- B- RF3

C- Data Locality

D- Shadow Clones

**Answer:**

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A

## Question 7

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**Question Type: MultipleChoice**

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A prospective customer has a requirement for Data-at-Rest-Encryption for all their data Which two license options are available to address this requirement? (Choose two)

**Options:**

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A- Pro with the Encryption SKU

B- Ultimate

C- Pro

D- Starter with the Encryption SKU

**Answer:**

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A, B

## Question 8

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**Question Type:** MultipleChoice

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How long must data be 'write-cold' before Erasure Coding can begin optimization?

**Options:**

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**A-** 1 hours

**B-** 6 hours

**C-** 1 days

**D-** 7 days

**Answer:**

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D



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