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Question 1

Question Type: MultipleChoice

Which plan should a customer use to send demand management data to an external system?

Options:

A- Run Demand Plan

B- Approve Demand plan

C- Publish Demand Plan

D- Compare Demand Plan

E- Archive Demand Plan

Answer:

C

Explanation:

According to the Oracle Demand Management Cloud User Guide2, publishing demand plan is the process of sending demand management data to an external system such as Oracle Supply Planning Cloud or Oracle Sales Cloud. Publishing demand plan requires

selecting a publish plan option that defines what data to publish, how to publish it, and where to publish it. Publishing demand plan allows users to share their approved demand plans with other stakeholders or systems for further analysis or execution. Running demand plan (A), approving demand plan (B), comparing demand plan (D), and archiving demand plan (E) are not processes that can be used to send demand management data to an external system, but rather processes that can be used to generate, validate, evaluate, or store demand plans.

Question 2

Question Type: MultipleChoice

Which three forecasting profiles are pre-seeded in the system?

Options:

A- Forecast sales

B- Promotional Forecast

C- Forecast Consumption

D- Forecast Bookings

E- Forecast Shipments

Answer:

C, D, E

Explanation:

According to the Oracle Demand Management Cloud User Guide2, forecasting profiles are settings that define how forecasts are generated and displayed in demand plans. Forecasting profiles include forecast consumption , forecast bookings (D), and forecast shipments (E). Forecast consumption defines how forecast demand is reduced by sales orders or other sources of demand. Forecast bookings defines how bookings data is collected and displayed in demand plans. Forecast shipments defines how shipments data is collected and displayed in demand plans. Forecast sales (A) and promotional forecast (B) are not forecasting profiles that are pre-seeded in the system, but rather types of demand information that can be included in demand plans.

Question 3

Question Type: MultipleChoice

What is the input required to reserve the components against a work order?

Options:

A- Routing Information of the Finished Product

B- Manufacturing Master Data

C- Item Structure of the Finished Product

D- Plant Parameters

Answer:

C

Explanation:

According to the Oracle Inventory Management Cloud User Guide, reserving components against a work order is the process of allocating materials from inventory to production based on availability and priority. Reserving components against a work order requires the item structure of the finished product as an input, which defines the components and their quantities that are needed to produce an item. Routing information of the finished product (A), manufacturing master data (B), and plant parameters (D) are not inputs required to reserve components against a work order, but rather inputs required for other processes such as work definition creation, contract manufacturing setup, or plant configuration.

Question 4

Question Type: MultipleChoice

Which Job Role is required to issue components to a work order?

Options:

A- Cost Accountant

B- Production Supervisor

C- Manufacturing Engineer

D- Production Operator

Answer:

D

Explanation:

According to the Oracle SCM Business Process Certified Foundations Associate Rel 2 document1, production operator is the job role that is required to issue components to a work order. Production operator is a person who performs the production activities on the shop floor, such as reporting material and resource transactions, reporting output and scrap, printing labels and documents, etc. Production operator can use the Issue Material task in Oracle SCM Cloud to issue components to a work order. Components are the raw materials or subassemblies that are used to produce a finished good. Issuing components means that the components are moved from the inventory location to the work order location.

Question 5

Question Type: MultipleChoice

Which three are Demand Planning KPIs?

Options:

A- Demand Planning Exceptions

B- Sales vs Shipments

C- Simulation Set

D- New product forecast

E- Shipment History

Answer:

B, D, E

Explanation:

According to the Oracle Demand Management Cloud User Guide2, demand planning KPIs are metrics that measure the performance and accuracy of demand planning processes. Demand planning KPIs include sales vs shipments (B), new product forecast (D), and shipment history (E). Sales vs shipments compares the actual sales orders with the forecasted shipments. New product forecast measures the forecast accuracy of new products that have no historical data. Shipment history shows the historical shipment data by product, customer, or channel. Demand planning exceptions (A) and simulation set are not demand planning KPIs, but rather features that help users to identify and resolve issues or compare scenarios in demand planning.

Question 6

Question Type: MultipleChoice

Which three are Demand Planning KPIs?

Options:

A- Demand Planning Exceptions

B- Sales vs Shipments

C- Simulation Set

D- New product forecast

E- Shipment History

Answer:

B, D, E

Explanation:

According to the Oracle Demand Management Cloud User Guide2, demand planning KPIs are metrics that measure the performance and accuracy of demand planning processes. Demand planning KPIs include sales vs shipments (B), new product forecast (D), and shipment history (E). Sales vs shipments compares the actual sales orders with the forecasted shipments. New product forecast measures the forecast accuracy of new products that have no historical data. Shipment history shows the historical shipment data by product, customer, or channel. Demand planning exceptions (A) and simulation set are not demand planning KPIs, but rather features that help users to identify and resolve issues or compare scenarios in demand planning.

Question 7

Question Type: MultipleChoice

Which Job Role is required to issue components to a work order?

Options:

A- Cost Accountant

B- Production Supervisor

C- Manufacturing Engineer

D- Production Operator

Answer:

D

Explanation:

According to the Oracle SCM Business Process Certified Foundations Associate Rel 2 document1, production operator is the job role that is required to issue components to a work order. Production operator is a person who performs the production activities on the shop floor, such as reporting material and resource transactions, reporting output and scrap, printing labels and documents, etc. Production operator can use the Issue Material task in Oracle SCM Cloud to issue components to a work order. Components are the raw materials or subassemblies that are used to produce a finished good. Issuing components means that the components are moved from the inventory location to the work order location.

Question 8

Question Type: MultipleChoice

What is the input required to reserve the components against a work order?

Options:

A- Routing Information of the Finished Product

B- Manufacturing Master Data

C- Item Structure of the Finished Product

D- Plant Parameters

Answer:

C

Explanation:

According to the Oracle Inventory Management Cloud User Guide, reserving components against a work order is the process of allocating materials from inventory to production based on availability and priority. Reserving components against a work order requires the item structure of the finished product as an input, which defines the components and their quantities that are needed to produce an item. Routing information of the finished product (A), manufacturing master data (B), and plant parameters (D) are not inputs required to

reserve components against a work order, but rather inputs required for other processes such as work definition creation, contract manufacturing setup, or plant configuration.

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