



**Free Questions for *ADX-271* by *actualtestdumps***

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# Question 1

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## Question Type: MultipleChoice

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Universal Containers recently rolled out a Community to its partners.

The internal sales team has the following requirements:

- \*Ability to support the addition of 50 new partners every month.
- \*Ability to pass leads to the partners.
- \*Continue to have access to the leads after transfer to a partner.
- \*Access to the Opportunity when the partner converts the lead.
- \*Leads should be visible to only the partner who is working on the lead.

Which sharing option should the Salesforce Administrator choose to meet the requirement for internal users?

### Options:

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- A-** Allow partner users to manually share the Leads and Opportunities with internal users.
- B-** Use Sharing Sets to share Leads and Opportunities so internal users can automatically access those records.
- C-** Set OWD (Organization-Wide Default) to Private, create a sharing rule for Leads and Opportunities, and implement the Lead Inbox

component.

**D-** Create Lead and Opportunity Sharing Rules that share those records to a public group of partner users.

**Answer:**

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C

## Question 2

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**Question Type: MultipleChoice**

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Universal Containers builds a Community to expose Leads and Opportunities to their resellers. They have a team Of Channel Managers who manage the partner accounts. Universal Containers wants each Channel Manager to be able to: \* Grant Or remove employees access to the partner account. \* Specify the access level (Read, Read-Write). \* Add or remove a group of employees to the partner account. \* Manage their Own group Of employees. How should the Salesforce Admin fulfill this requirement?

**Options:**

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**A-** Leverage manual shares.

**B-** Leverage Account Teams.

**C-** Leverage public groups.

**D-** Leverage sharing rules.

**Answer:**

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B

## Question 3

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**Question Type: MultipleChoice**

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Universal Containers builds a Customer Community on the Customer Service Template. They add a record list component to the right column of the home page. This component needs to show customers their five most recent cases. They already created a "My Cases" list view. How should a Salesforce Admin set the record list component properties?

**Options:**

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**A-** Use the Case object with full layout, return five records, and use the 'My Cases' list view.

**B-** Use the Case object, return five records, use the 'My Cases' list view, and disable public access.

**C-** Use the 'My Cases' list view with compact layout, return five records, and disable public access.

**D-** Use the Case object with compact layout, return five records, and use the \*My Cases' list view.

**Answer:**

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A

## Question 4

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**Question Type: MultipleChoice**

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A Salesforce Admin at Universal Containers needs to set up moderation rules and criteria for their customer Community. There are 18 separate keyword criteria for this community. How many rules are required to accommodate all of the criteria?

**Options:**

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**A-** 5

**B-** 6

**C-** 8

**D-** 18

**Answer:**

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D

## Question 5

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**Question Type:** MultipleChoice

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A Salesforce Admin at universal Containers notices that a large number of unauthenticated users are accessing Community pages. Their org is on the Salesforce Enterprise Edition. What is the average number of monthly page views allowed?

**Options:**

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**A-** 300,000

**B-** 500,000

**C-** 1,000,000

**D-** 100,000

**Answer:**

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B

## Question 6

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### Question Type: MultipleChoice

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Universal Containers needs to build a Community for their customers. The following security requirements must be met: \* Customers can access their accounts, invoices, and orders. \* An account is associated to only one individual. \* A few customers who act as partners need access to individual accounts. \* Customers can NOT see each Other's data unless is explicitly granted. Which option fulfills the requirements?

### Options:

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- A- User Customers Account, Customer Community Plus License, and sharing rules.
- B- Customers Account, Customer Community License, and sharing rules.
- C- User Person Account, Customers Community License, and Sharing Set.
- D- User Person Account, Customers Community Plus License, and Super User access

### Answer:

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C

## Question 7

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**Question Type: MultipleChoice**

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Universal Containers sets up and publishes a Community. What three things should a Salesforce Admin do to log into the Community and validate the Community features? Choose 3 answers

**Options:**

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- A-** Select a Customer user record and select the Login option.
- B-** Choose Login to the Community as a user from the contact record in Salesforce.
- C-** Select the Community from the App Launcher as an internal user.
- D-** Log in as a customer to the Community with a Test customer login.
- E-** Preview the Community as a specific Community user in the preview mode of the Community builder.

**Answer:**

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B, C, D



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