



Free Questions for [Salesforce-Associate](#) by [vceexamstest](#)

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Question 1

Question Type: MultipleChoice

A Salesforce associate wants to refresh a report and email it to an executive team each week.

Which functionality of Salesforce Reports should the associate use?

Options:

- A- Refresh
- B- Notifications
- C- Subscriptions

Answer:

C

Question 2

Question Type: MultipleChoice

How should a Salesforce associate ensure a dashboard has the most current data?

Options:

- A- By refreshing the browser
- B- By clicking refresh
- C- By opening the dashboard

Answer:

B

Question 3

Question Type: MultipleChoice

A sales manager requests a report that shows total opportunity amounts grouped by:

- * Small opportunities --- Amount is less than \$50,000.
- * Medium opportunities --- Amount is between \$50,000 and 5100,000.

* Large opportunities --- Amount is more than \$100,000.

How should the Salesforce associate create a field to show the amount as described above?

Options:

- A- Create a bucket field off of Amount,
- B- Create a custom field in Setup.
- C- Create a formula field off of Amount.

Answer:

A

Question 4

Question Type: MultipleChoice

What is the maximum number of rows a report will display?

Options:

A- 5,000

B- 3,000

C- 2,000

Answer:

C

Question 5

Question Type: MultipleChoice

Get Cloudy Consulting's dashboard shows all of the company's key performance indicators (KPIs) in one view. The company's Salesforce associate is asked to add functionality that allows the dashboard to show all the same KPIs for each of the regions.

How should the associate add this functionality?

Options:

A- Create new dashboards for each region.

B- Add a Region filter to the dashboard.

C- Use an analytics package from the AppExchange.

Answer:

B

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