



Free Questions for Industries-CPQ- Developer

Shared by Love on 09-08-2024

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Question 1

Question Type: MultipleChoice

When you adjust the price of a child product...

Options:

- A- The base price is overridden and replaced with the new price.
- B- The change to the baseprice can be a percentage or an amount.
- C- A new pricing element is applied to the price.

Answer:

C

Question 2

Question Type: MultipleChoice

How can a user understand changes to pricing applied in the cart?

Options:

- A- The display text in the Products list in the cart
- B- Popup message window after the order is submitted
- C- By clicking the Price Details icon on the line item
- D- Pricing adjustments do not display in the cart

Answer:

B

Question 3

Question Type: MultipleChoice

Which of the following are contained in the shared catalog? (Select THREE)

Options:

- A- Decomposition Relationships
- B- Decomposition States
- C- Commercial Products
- D- Technical Products
- E- Orchestration Plans

Answer:

A, C, D

Question 4

Question Type: MultipleChoice

Which four of the following would require compatibility rules?

Note: This question displayed answer options in random order when taking this Test.

Options:

- A- Apple iPhone requires SIM card
- B- MetroE cannot be delivered to Consumer customers
- C- VPN Access can only be delivered over high speed internet
- D- Only DSL customers can purchase a modem
- E- High Def set top box is required for High Def TV packages

Answer:

A, C, D, E

Question 5

Question Type: MultipleChoice

You want to charge different prices for the same product when it is contained in the context of different bundles. Where can you change its price in order to accomplish this?

Options:

- A- You can't change the price of child products within a bundle
- B- The price list where the price list entry is located
- C- The product structure of the bundle
- D- In the One Time or Recurring order line item columns in the cart

Answer:

C

Question 6

Question Type: MultipleChoice

If you add multiple child rules to a rule set, the expression mode for the rule set determines how those rules are applied.

Options:

- A- True
- B- False

Answer:

A

Question 7

Question Type: MultipleChoice

Compatibility rules use product relationships as their rule action.

Options:

- A- True
- B- False

Answer:

A

Question 8

Question Type: MultipleChoice

A developer manages a very large catalog that includes over 5 million products. The developer needs to write a rule that will apply to all products in the catalog.

Which type of rule will be easiest for the developer to implement?

Options:

- A- Qualification Rule
- B- Evaluation Rule
- C- Advanced Rule
- D- Context Rule



Answer:

C

Question 9

Question Type: MultipleChoice

Which Integration Procedure is responsible for creating accounts?

Options:

- A- updateAddressVIP
- B- FetchAccountDetails
- C- saveCartVIP
- D- SubmitOrderVIP



Answer:

B

Question 10

Question Type: MultipleChoice

A party is an entity with which a Salesforce customer does business.

Options:

- A- True
- B- False

Answer:

A

Question 11

Question Type: MultipleChoice

You want to show a starting price for a bundle with optional child products. What do you need to change?

Options:

- A- The base price of the parent product
- B- The price of all child products
- C- The pricing element
- D- The display text to show the starting price

Answer:

D

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