



Free Questions for Industries-CPQ-Developer by dumpshq

Shared by Wood on 15-04-2024

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Question 1

Question Type: MultipleChoice

What tasks must be done when new product bundles are added to the product catalog? (Choose TWO)

Note: This question displayed answer options in random order when taking this Test.

Options:

- A- Clear the platform cache
- B- Refresh Pricebook, which runs the ProductHierarchyBatchProcessor job
- C- Run the Product Hierarchy Maintenance batch job
- D- No manual action is required

Answer:

B, C

Question 2

Question Type: MultipleChoice

When creating a context rule, where can a developer set the rule fail level?

Options:

- A- Context Mapping
- B- Context Dimension
- C- Rule Set
- D- Rule Condition

Answer:

C

Question 3

Question Type: MultipleChoice

Which four of the following would require compatibility rules?

Note: This question displayed answer options in random order when taking this Test.

Options:

- A- Apple iPhone requires SIM card
- B- MetroE cannot be delivered to Consumer customers
- C- VPN Access can only be delivered over high speed internet
- D- Only DSL customers can purchase a modem
- E- High Def set top box is required for High Def TV packages

Answer:

A, C, D, E

Question 4

Question Type: MultipleChoice

Which of these entities can you manage using the Product Console?

Options:

- A- Picklists
- B- Product Attributes
- C- Object Types
- D- Products
- E- All of the Above

Answer:

E

Question 5

Question Type: MultipleChoice

Choose the correct flow in the order-capture process.

Options:

- A- Opportunity to order to quote to asset
- B- Opportunity to quote to order to asset

C- Quote to opportunity to order

D- Opportunity to order to asset

Answer:

C

Question 6

Question Type: MultipleChoice

How does Industries CPO's order capture help to ensure a perfect order?

Options:

A- By ensuring only discounted items are added to the cart

B- By adding any promotions to the customer account automatically

C- By showing only available and eligible products for customer purchase

D- By sending a confirmation email to the user before ordering

Answer:

C

Question 7

Question Type: MultipleChoice

A promotional coffee mug is a good candidate for non-assetization.

Options:

A- True

B- False

Answer:

A

Question 8

Question Type: MultipleChoice

Choose the accurate statement below.

Options:

- A-** Products can be set as non*assetizable
- B-** Existing customer assets must be marked as assetizable
- C-** Setting a product as not assetizable ensures that the product is offered
- D-** asa promotion to customers

Answer:

A

Question 9

Question Type: MultipleChoice

When you create a quote from an existing asset, what will the status of the corresponding line Item be?

Options:

- A- Add
- B- Existing
- C- Change
- D- Disconnect

Answer:

C

Question 10

Question Type: MultipleChoice

How can you create a quote from an existing asset?

Options:

- A- Using the Change to Quoteaction button

- B- From the Quotes tab
- C- From the Opportunities tab
- D- From the Orders tab

Answer:

A

Question 11

Question Type: MultipleChoice

Which TWO statuses are seen by default from the Orders tab?

Options:

- A- State of taskswithin an Orchestration Plan
- B- State of the Orchestration Plan itself
- C- Salesforce Status
- D- Salesforce Industries Order Status

E- PONR Status

Answer:

C, D

Question 12

Question Type: MultipleChoice

In the context of order cancellation, how is a supplemental order created?

Options:

- A-** The same way any other order 's created
- B-** Similar to any other New Order, but the OrderType f Id is :e:'Supplemental' in the picklist
- C-** Automatically by CPQ when an order s canceled
- D-** Automatically by OM when an order is canceled

Answer:

C

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